



# SAN ANTONIO WATER COMPANY

## BOARD OF DIRECTORS MEETING

Tuesday, January 19, 2021

5:00 p.m.

By Virtual/Online or Teleconference Only

Please join the meeting from your computer, tablet or smartphone.

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Access Code: 457-415-933

- Call to Order
- Salute to the Flag

1. Recognitions and Presentations:

2. Additions-Deletions to the Agenda:

3. Shareholder-Public Testimony:

This is the time for any shareholder or member of the public to address the board members on any topic under the jurisdiction of the Company, which is on or not on the agenda. Please note, pursuant to the Brown Act the board is prohibited from taking actions on items not listed on the agenda. For any testimony, speakers are requested to keep their comments to no more than four (4) minutes, including the use of any visual aids, and to do so in a focused and orderly manner. Anyone wishing to speak is requested to voluntarily fill out and submit a speaker's form to the manager prior to speaking.

4. Consent Calendar Items:

All items listed hereunder are considered to be routine and there will be no separate discussion of these items unless members of the board request specific items to be removed from the consent calendar for separate action. All items listed or remaining will be voted upon in a single action.

- A. Approval of Board Meeting Minutes  
Regular Meeting Minutes of December 15, 2020.
- B. Planning, Resources, and Operations Committee (PROC) Meeting Minutes  
No meeting minutes.
- C. Administration and Finance Committee (AFC) Meeting Minutes  
No meeting to report.
- D. Financial Statement  
Income Statement and Balance Sheet for November 30, 2020
- E. Investment Activity Report  
Monthly Report of Investments Activity.
- F. Water Production and Consumption  
Monthly water production and consumption figures.
- G. Prominent Issues Update  
Status summaries on certain on-going active issues.
- H. Projects and Operations Update  
Status summaries on projects and operations matters.
- I. Groundwater Level Patterns [Quarterly in January, April, July, and October]  
Tracking patterns of groundwater elevations relative to ground surface.
- J. Conservation Program Update [Quarterly in January, April, July, and October]  
Update on SAWCo's existing water conservation programs
- K. Correspondence of Interest

5. Board Committee – Delegate Report:

A. PVPA Representative Report

Verbal report on activities at the Pomona Valley Protective Association that have an impact on the Company.

B. Six Basins Representative Report

Verbal report on activities at the Six Basins Watermaster that have an impact on the Company.

C. Chino Basin Representative Report

Verbal report on activities at the Chino Basin Watermaster that have an impact on the Company.

D. Cucamonga Basin Representative Report

Verbal update by staff.

E. Administration and Finance Committee (AFC) Chairman's Report

No meeting to report.

F. Planning, Resources, and Operations Committee (PROC) Chairman's Report

No meeting to report.

G. Office Feasibility Study Ad Hoc Committee

No meeting to report.

6. General Manager's Report on Activities

A. Holly Drive Booster Generator

Discussion and Possible Action on Proposal to install natural gas powered generator at Holly Drive Booster

B. Company Response to COVID-19

Discussion regarding Company's response to the virus.

7. Closed Session: None

8. Director's Comments and Future Agenda Items:

Adjournment:

*The next regular Board Meeting will be held on Tuesday, February 16, 2021 at 5:00 p.m.*

NOTE: All agenda report items and back-up materials are available for review and/or acquisition by calling the Company Office (909) 982-4107 (139 No. Euclid Avenue, Upland, CA) during regular office hours, Monday through Thursday [7:00 am – 11:30 am & 12:30 pm – 5:00 pm] and alternating Fridays [7:00 am – 11:30 am & 12:30 pm – 4:00 pm] and on the company's website [www.sawaterco.com](http://www.sawaterco.com). The agenda is also available for review and copying at the Upland Public Library located at 450 N. Euclid Avenue.

POSTING STATEMENT: On January 14, 2021 a true and correct copy of this agenda was posted at the entry of the Company's Office (139 No. Euclid Avenue), on the public bulletin boards at 450 No. Euclid Avenue (Upland Public Library) and 460 N. Euclid Avenue (Upland City Hall), and on the Company's website.

**SAN ANTONIO WATER COMPANY**  
**MINUTES OF THE SAN ANTONIO WATER COMPANY**  
**Tuesday, December 15, 2020**

An open meeting of the Board of Directors of the San Antonio Water Company (SAWCo) was held virtually and called to order at 5:00 p.m. on the above date. Directors present were Tom Thomas, Will Elliott, Rudy Zuniga, Gino Filippi, Bob Cable, and Jose Sanchez. Also in attendance were City of Upland Interim Public Works Director Steve Nix, and SAWCo's General Manager Brian Lee and Assistant General Manager Teri Layton. Director Thomas presided.

1. Recognitions and Presentations: None.

2. Additions-Deletions to the Agenda: None.

Gina Calderon from RSG entered the meeting.

3. Shareholder-Public Testimony: None.

4. Consent Calendar Items:

A. Approval of Board Meeting Minutes

Regular Meeting Minutes of November 17, 2020.

B. Planning, Resources and Operations Committee (PROC) Meeting Minutes

No meeting minutes to approve.

C. Administration and Finance committee (AFC) Meeting Minutes

Meeting minutes of September 22, 2020.

D. Financial Statement

Income Statement and Balance Sheet for October 31, 2020.

E. Investment Activity Report

Monthly Report of Investments Activity.

F. Water Production and Consumption

Monthly water production and consumption figures.

G. Prominent Issues Update

Status summaries on certain on-going active issues.

H. Projects and Operations Update

Status summaries on projects and operations matters.

I. Groundwater Level patterns [Quarterly in January, April, July, and October]

Tracking patterns of groundwater elevations relative to ground surface.

J. Conservation Program Update [Quarterly in January, April, July, and October]

Update on SAWCo's existing water conservation programs

K. Correspondence of Interest

Director Cable moved and Director Sanchez seconded to approve the Consent Calendar as presented. Motion carried unanimously.

Director Cable commented on Items 4D, 4F, and 4H of the Consent Calendar. He asked that the payment of \$343,000 from the City of Upland for the Benson Avenue property shown in Item 4D be earmarked for replacing SAWCo's office and yard facilities. It was agreed the item would be placed on the next AFC meeting agenda. Director Cable then asked for clarification on the water production versus projected end of year consumption as it appeared production was down 2.2% but projected consumption is 97.1%. Mr. Lee explained that the 2.2% was actually showing that SAWCo shareholders consumed 2.2% more water than it produced. The variance is attributed to meter reads and current meter change outs should help reduce the margin between production and consumption. Regarding Item 4H, Director Cable questioned the projected costs of the projects to their actual costs.

Mr. Lee answered that some of the differences in costs can be contributed to engineering estimates however, the projects listed in Item 4H often had variances due to increases in material costs from 2019 to 2020 due to production issues and material procurement due to COVID-19. Projects also ended up being a little more complicated to complete than originally anticipated.

5. Board Committee – Delegate Report:

**A. Pomona Valley Protective Association (PVPA) Representative’s Report** – Director Thomas stated there is virtually no water being spread.

The fate of the National Monument, H.R. 116-385 will depend on whomever replaces Kamala Harris as her office was the main contact for PVPA. There is hopes of contacting Congresswoman Judy Chu prior to her rewrite of her National Parks bill to ensure private land is not included.

There are delays with the City of Claremont in the process of placing a kiosk at the entrance of the Claremont Wilderness Park Loop.

**B. Six Basins Representative Report** – Ms. Layton reported the meeting was held earlier in the day in which the approval of the additional funds of \$52,720 to update the Draft PEIR to increase the size of a recharge basin for PVPA was approved. The project originally called for a recharge basin of 25 acres with a depth of 20 feet but now calls for 50 acres with a depth of roughly 200 feet. Holliday Rock will be performing the work at no cost.

During November’s meeting a five year extension to continue watermaster services with what is now known as West Yost Associates (formerly Wildermuth Environmental, Inc.) was approved. The Operating Safe Yield (OSY) for 2021 was adopted and the budget and assessment for 2021 was also approved.

Staff was able to facilitate the sale of stored water to the City of Pomona with the price consistent with last year’s sale. As such, SAWCo will not lose any of their stored water this year. Staff plans to approach watermaster this year to discuss the possibility of increasing SAWCo’s storage account.

Director Thomas advised that PVPA had again contributed \$150,000 towards projects in the San Antonio Spreading Grounds. This amount will provide the nearly \$53,000 needed for the Draft PEIR update as well as \$97,000 more worth of projects.

**C. Chino Basin Representative Report** – Mr. Lee reported there is continued discussion regarding the payment of the Agricultural Pool’s legal fees. In November the judge ordered both parties to a 90-day mediation. The order for mediation has now brought up the question of who will pay the Agricultural Pool’s mediation fees. The watermaster budget for 2021 includes \$500,000 solely for the purpose of paying the Agricultural Pool’s legal fees. This amount is substantially higher than what has been budgeted in past years and there are concerns with the procedure used and the validity of rolling the mediation fees into the amount approved.

At the hearing held the previous Friday the judge asked the Agricultural Pool to respond to the Appropriative Pool’s update that there has not been an agreement on who pays the Agricultural Pool’s legal fees. The Agricultural Pool was given two weeks to respond to the judge advising whether or not they want to mediate and if they do, why they believe the Appropriative Pool should pay the mediation fees. An early January court date was set to resolve these issues.

**D. Cucamonga Basin Representative Report** – Ms. Layton reported the working group met on December 1<sup>st</sup>. They are awaiting the signed Terms of Reference document from Cucamonga Valley Water District (CVWD) or comments for possible revisions.

The group discussed and agreed on the proposed timetable to go out to bid for a new engineer beginning early 2021. They are still waiting for CVWD's new engineer to complete the geotechnical work of modernization the judgment.

The group will meet again January 5<sup>th</sup>.

- E. Administration and Finance Committee (AFC) Chairman's Report** – Director Sanchez stated all items discussed at the November 24<sup>th</sup> meeting are included under the General Manager's Report on Activities.
- F. Planning, Resources, and Operations Committee (PROC) Chairman's Report** – No meeting to report.
- G. Office Feasibility Study Ad Hoc Committee** – No meeting to report.

6. General Manager's Report on Activities:

- A. Award of Contracts for Frankish Tunnel Improvements** – Mr. Lee reported the bid opening took place earlier in the week. The project was budgeted at \$50,000 however the engineer's estimate came in at \$164,700. The low bid on the project came in at \$94,830 from CP Construction who has a long and positive history working with SAWCo.

Mr. Lee recommended the Board approve awarding the construction contract for the Frankish Tunnel Improvements to C.P. Construction for a not to exceed amount of \$94,830.

Director Elliott moved and Director Cable seconded to award the construction contract for the Frankish Tunnel Improvements in the not to exceed amount of \$94,830 to C.P Construction. Motion carried unanimously.

- B. Award of Contracts for 2020 Small Pipelines Replacement Project** – Mr. Lee stated the bid opening for the project took place earlier in the week. Again the project was budgeted for less than the engineer's estimate. C.P. Construction was again the lowest responsible bidder on the project at \$547,135.

Mr. Lee recommended the Board approve awarding the construction contract for the 2020 Small Pipelines Replacement Project to C.P. Construction for a not to exceed amount of \$547,135.

Director Elliott moved and Director Zuniga seconded to award the construction contract for the 2020 Small Pipelines Replacement Project to C.P. Construction for a not to exceed amount of \$547,135. Motion carried unanimously.

- C. Approval of Compensation and Benefits Study** – Mr. Lee advised the item was brought to the AFC in November for discussion and possible recommendation to the Board. The AFC recommended the item to the Board for discussion. Mr. Lee recommend the Board approve the Compensation and Benefits Study provided by RSG and implement the changes to salary ranges. Ms. Gina Calderon with RSG was available for any questions or concerns.

There was discussion about whether or not the change in salary range would have an impact on any current employees. It was clarified that any change in salary range will only come into play during merit increases.

Director Sanchez also pointed out the company organizational chart showed two vacant position but confirmed they were not positions currently looking to be filled but positions available for promotion of current staff. He also mentioned that though the benefits package currently offered is to remain in effect, the AFC was to discuss additional revenue neutral offerings. Staff is to look at the comparative offerings in the study and bring ideas to the Committee.

Director Sanchez moved and Director Elliott seconded to adopt the Benefit and Compensation Study as present by RSG. Motion carried unanimously.

Ms. Calderon exited the meeting.

- D. Approval of 2021 Employee Health Benefits** – Mr. Lee reported the employee health benefits renewal was reviewed and discussed at the November AFC meeting. The premium increases for 2021 renewal are substantially lower than in previous years. The reason for this is the fact that many routine surgeries and preventative care did not happen in 2020 and the trend is expected to continue into 2021. Renewal rates for 2022 are expected to be in the double digits to account for the number of these types of surgeries and care picking up again.

Director Elliott moved and Director Cable seconded to approve the Employee Health and Welfare Benefits package as presented. Motion carried unanimously.

- E. Approval of 2021 Budget** – Mr. Lee advised the budget has been tightened up since the Board Budget Workshop that took place in early December. The draft budget included in the meeting packet reflects the two projects approved earlier in the meeting and a 10% buffer was added for any unforeseen costs. Reduced use of financial reserves is expected due to the engineering budget being high for the projects approved earlier in the meeting. Mr. Lee suggested taking one of the higher priority projects from the Water Master Plan once completed and adding it to the current project list during the mid-year budget review.

Director Filippi expressed concerns about the proposed legal budget for 2021. Mr. Lee replied he plans to send out an RFQ for legal services in 2021. SAWCo will not be removing its current legal counsel but getting another legal counsel up to speed comes with a cost. Also, catching up with the dealings in Chino Basin Watermaster have required considerable contact with legal counsel. In 2020 the Employee Handbook was updated and required considerable legal review as well as a cellular lease agreement. Southern California Edison may sell their hydroelectric plant in the San Antonio Canyon which has also been cause for legal review. Ms. Layton also stated legal review will be needed for the Cucamonga Basin judgment modernization. Director Zuniga inquired as to whether the AFC can review this budget item. Director Thomas stated the 2020 showed a figure of roughly the same amount for legal services that is budgeted for 2021. Director Sanchez asked for regular reporting of legal expenses as a way to monitor the amount being spent.

Director Sanchez moved and Director Elliott seconded the adoption of the 2021 Budget as presented. Motion carried 5 to 1 with Director Filippi opposing.

- F. Company Response to COVID-19** – Mr. Lee reported that due to the increase in hospitalizations and stay-at-home orders, SAWCo is working with only two employees in the office at a time and has purchased 3 laptops and 3 headsets for use at home by office staff. IT will be setting up virtual phone numbers so while at home office staff can make and receive calls.

7. Closed Session: None

8. Director's Comments and Future Agenda Items: Director Filippi commented SAWCo staff was very responsive to a shareholder with meter issues. He advised the contracted employee involved was not wearing a mask when he approached the home. Mr. Lee stated he has advised the contracted company of the need to follow COVID requirements and will continue to make them aware of that fact.

Director Sanchez reemphasized the need to revisit the financial reporting. An email was sent out with some notes and he would like to keep the process moving forward.

Director Thomas wished everyone Happy Holidays and a Happy New Year.

Adjournment:

With no further business to discuss the meeting was adjourned at 5:45 p.m.

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Assistant Secretary  
Brian Lee



San Antonio Water Company, CA

# Income Statement Group Summary

For Fiscal: 2020 Period Ending: 11/30/2020

IncomeStatement	Original Total Budget	Current Total Budget	MTD Activity	YTD Activity	Budget Remaining
<b>Category: 4 - Income</b>					
<b>SubCategory: 40 - Shareholder Revenue</b>					
1185 - Domestic Water Income (Base)	301,000.00	301,000.00	268.23	227,063.69	73,936.31
1215 - Domestic Water Income (Supplemental)	148,000.00	148,000.00	218.25	184,958.50	-36,958.50
1220 - Domestic Water Income (Tier 3)	104,000.00	104,000.00	-220.54	234,270.67	-130,270.67
1230 - Domestic Water Income (Readi/Chrg)	200,000.00	200,000.00	140.58	167,771.66	32,228.34
1235 - Domestic Water Availability Charge (WAC)	60,000.00	60,000.00	40.58	50,843.11	9,156.89
1245 - Municipal Water Income (Base)	3,073,000.00	3,073,000.00	238,274.43	3,029,140.89	43,859.11
1268 - Municipal Water Income (Readi/Chrg)	80,000.00	80,000.00	6,900.00	75,900.00	4,100.00
1274 - Misc Water Income (Base)	224,000.00	224,000.00	11,270.06	194,825.69	29,174.31
1275 - Misc Water Income (Supplemental)	126,000.00	126,000.00	2,562.94	39,817.92	86,182.08
1276 - Munnicipal Water Availability Charge (WAC)	477,000.00	477,000.00	39,738.00	437,068.00	39,932.00
1280 - Misc Water Income (Tier 3)	15,000.00	15,000.00	0.00	1,076.32	13,923.68
1288 - Misc Water Income (Readi/Chrg)	23,000.00	23,000.00	1,860.00	21,470.00	1,530.00
1290 - Misc Water Availability Charge (WAC)	24,000.00	24,000.00	1,922.00	21,142.00	2,858.00
1295 - Dormant Water Availability Charge (WAC)	54,000.00	54,000.00	0.00	43,636.42	10,363.58
1300 - Sale of Water/From Storage	0.00	0.00	0.00	73,979.50	-73,979.50
1302 - Meter Service Fees	0.00	0.00	0.00	7,773.00	-7,773.00
1400 - Stock Transfer	5,000.00	5,000.00	420.00	4,020.00	980.00
1405 - Capital Facility Connection Fee	0.00	0.00	0.00	17,073.00	-17,073.00
1410 - Late/Re-establishment Fee	4,000.00	4,000.00	240.00	2,305.00	1,695.00
1420 - Return Check Fee	0.00	0.00	0.00	175.00	-175.00
1430 - Stock Certificate Storage and Handling Fee	0.00	0.00	0.00	200.00	-200.00
<b>SubCategory: 40 - Shareholder Revenue Total:</b>	<b>4,918,000.00</b>	<b>4,918,000.00</b>	<b>303,634.53</b>	<b>4,834,510.37</b>	<b>83,489.63</b>
<b>SubCategory: 42 - Non-Shareholder Revenue</b>					
1725 - Misc. Income	2,000.00	2,000.00	-1,434.99	-334.39	2,334.39
1728 - Plans & Spec Fee	0.00	0.00	0.00	25.00	-25.00
1750 - Service/Litigation Agreements	0.00	0.00	69.05	720.21	-720.21
1753 - Ground Lease Income	54,000.00	54,000.00	4,707.84	55,644.24	-1,644.24
1755 - Interest Earned	90,000.00	90,000.00	310.05	43,766.81	46,233.19
1785 - Gain on Sale of Asset	344,000.00	344,000.00	0.00	1,000.00	343,000.00
1875 - Overhead Income	0.00	0.00	0.00	852.25	-852.25
<b>SubCategory: 42 - Non-Shareholder Revenue Total:</b>	<b>490,000.00</b>	<b>490,000.00</b>	<b>3,651.95</b>	<b>101,674.12</b>	<b>388,325.88</b>
<b>Category: 4 - Income Total:</b>	<b>5,408,000.00</b>	<b>5,408,000.00</b>	<b>307,286.48</b>	<b>4,936,184.49</b>	<b>471,815.51</b>
<b>Category: 5 - O &amp; M Expense</b>					
<b>SubCategory: 50 - Operating Facilities</b>					
2175 - Facility Related Field Labor	221,000.00	221,000.00	22,137.00	213,645.63	7,354.37
2235 - Repairs to Facilities and Equipment	305,000.00	305,000.00	8,950.89	365,690.77	-60,690.77
2265 - Power-Gas & Electric (utilities)	600,000.00	600,000.00	33,159.74	555,949.96	44,050.04
<b>SubCategory: 50 - Operating Facilities Total:</b>	<b>1,126,000.00</b>	<b>1,126,000.00</b>	<b>64,247.63</b>	<b>1,135,286.36</b>	<b>-9,286.36</b>
<b>SubCategory: 51 - Operating Activities</b>					
2475 - Customer Service	86,000.00	86,000.00	6,175.75	77,233.00	8,767.00
2498 - Conservation	30,000.00	30,000.00	855.00	7,587.32	22,412.68
<b>SubCategory: 51 - Operating Activities Total:</b>	<b>116,000.00</b>	<b>116,000.00</b>	<b>7,030.75</b>	<b>84,820.32</b>	<b>31,179.68</b>
<b>SubCategory: 52 - Other Operating Expense</b>					
2205 - Non-Facility Related Labor	83,000.00	83,000.00	4,888.58	65,513.95	17,486.05
2210 - O & M - All Other	1,000.00	1,000.00	0.00	2,834.83	-1,834.83
2295 - Supplies (Inventory & Tools Expense)	10,000.00	10,000.00	1,504.36	8,539.97	1,460.03
2565 - Depreciation/Amortization	901,000.00	901,000.00	77,696.33	859,141.81	41,858.19
2715 - Property Taxes	220,000.00	220,000.00	103,792.64	206,134.54	13,865.46
2805 - Water Resource Mgmt.	220,000.00	220,000.00	1,820.61	59,416.87	160,583.13



## Income Statement

For Fiscal: 2020 Period Ending: 11/30/2020

IncomeStatement	Original Total Budget	Current Total Budget	MTD Activity	YTD Activity	Budget Remaining
<b>SubCategory: 52 - Other Operating Expense Total:</b>	<b>1,435,000.00</b>	<b>1,435,000.00</b>	<b>189,702.52</b>	<b>1,201,581.97</b>	<b>233,418.03</b>
<b>Category: 5 - O &amp; M Expense Total:</b>	<b>2,677,000.00</b>	<b>2,677,000.00</b>	<b>260,980.90</b>	<b>2,421,688.65</b>	<b>255,311.35</b>
<b>Category: 6 - G &amp; A Expense</b>					
<b>SubCategory: 60 - Personnel</b>					
2115 - Administrative Services	295,000.00	295,000.00	25,164.58	272,326.82	22,673.18
2130 - Development/Water Svc. App.	1,000.00	1,000.00	0.00	239.79	760.21
2325 - Payroll Taxes	78,000.00	78,000.00	4,003.15	65,647.32	12,352.68
2355 - Worker's Compensation Insurance	16,000.00	16,000.00	1,413.00	13,640.00	2,360.00
2385 - Benefit Pay (Vac., sick, etc.)	147,000.00	147,000.00	8,278.13	161,015.60	-14,015.60
2415 - Benefit Insurance (Pension,Life,Medical,Vision etc	241,000.00	241,000.00	16,592.46	210,513.38	30,486.62
2430 - Benefit Administrative Services	1,000.00	1,000.00	0.00	1,185.00	-185.00
<b>SubCategory: 60 - Personnel Total:</b>	<b>779,000.00</b>	<b>779,000.00</b>	<b>55,451.32</b>	<b>724,567.91</b>	<b>54,432.09</b>
<b>SubCategory: 61 - Other</b>					
2445 - Office/IT Support	70,000.00	70,000.00	8,803.53	59,475.98	10,524.02
2505 - Directors Fees & Expense	32,000.00	32,000.00	2,500.00	30,507.80	1,492.20
2535 - Liability Insurance	39,000.00	39,000.00	0.00	29,894.00	9,106.00
2595 - Communication	106,000.00	106,000.00	3,087.69	43,517.96	62,482.04
2625 - Dues & Publications	3,000.00	3,000.00	0.00	2,538.95	461.05
2655 - Outside Services	69,000.00	69,000.00	199.22	4,178.71	64,821.29
2745 - Income Tax Expense	8,000.00	8,000.00	0.00	12,000.00	-4,000.00
2775 - Accounting	76,000.00	76,000.00	3,620.17	68,111.89	7,888.11
2776 - Legal	180,000.00	180,000.00	7,750.50	234,010.12	-54,010.12
2790 - Human Resources Expense	42,000.00	42,000.00	3,761.14	54,773.35	-12,773.35
2865 - All other	42,000.00	42,000.00	0.00	7,672.50	34,327.50
<b>SubCategory: 61 - Other Total:</b>	<b>667,000.00</b>	<b>667,000.00</b>	<b>29,722.25</b>	<b>546,681.26</b>	<b>120,318.74</b>
<b>Category: 6 - G &amp; A Expense Total:</b>	<b>1,446,000.00</b>	<b>1,446,000.00</b>	<b>85,173.57</b>	<b>1,271,249.17</b>	<b>174,750.83</b>
<b>Total Surplus (Deficit):</b>	<b>1,285,000.00</b>	<b>1,285,000.00</b>	<b>-38,867.99</b>	<b>1,243,246.67</b>	

### Fund Summary

Fund	Original Total Budget	Current Total Budget	MTD Activity	YTD Activity	Budget Remaining
10 - 10	1,285,000.00	1,285,000.00	-38,867.99	1,243,246.67	41,753.33
<b>Total Surplus (Deficit):</b>	<b>1,285,000.00</b>	<b>1,285,000.00</b>	<b>-38,867.99</b>	<b>1,243,246.67</b>	

# Balance Sheet

## Account Summary

As Of 11/30/2020



San Antonio Water Company, CA

Account	Name	Balance
<b>Fund: 10 - 10</b>		
<b>Assets</b>		
<b>BalSubCategory: 10 - Cash</b>		
<a href="#">10-00-00-10100-00000</a>	Petty Cash	250.00
<a href="#">10-00-00-10200-00000</a>	Checking Account	2,533,371.08
<a href="#">10-00-00-10300-00000</a>	Savings-Money Market	2,205,803.44
<a href="#">10-00-00-10400-00000</a>	Savings-CD Accounts	20,000.00
<a href="#">10-00-00-10415-00000</a>	D&O Checking Account	682,169.36
<a href="#">10-00-00-10438-00000</a>	Depre/Obsolescene Res (LAIF)	2,328,495.78
	<b>Total BalSubCategory 10 - Cash:</b>	<b>7,770,089.66</b>
<b>BalSubCategory: 11 - Accounts Receivable</b>		
<a href="#">10-00-00-11100-00000</a>	Accounts Receivable-Domestic	81,902.74
<a href="#">10-00-00-11200-00000</a>	Accounts Receivable-Municipal	284,912.43
<a href="#">10-00-00-11250-00000</a>	Accounts Receivable-Misc.	44,266.65
<a href="#">10-00-00-11260-00000</a>	Accounts Receivable - Dormant	4,114.00
<a href="#">10-00-00-11275-00000</a>	Contra Accounts Receivable - Unapplic	-15,072.66
<a href="#">10-00-00-11300-00000</a>	Accounts Receivable-Other	215,965.68
<a href="#">10-00-00-11301-00000</a>	Note Receivable	1,376,000.00
	<b>Total BalSubCategory 11 - Accounts Receivable:</b>	<b>1,992,088.84</b>
<b>BalSubCategory: 12 - Inventory</b>		
<a href="#">10-00-00-12100-00000</a>	Inventories-Materials & Supply	98,079.27
	<b>Total BalSubCategory 12 - Inventory:</b>	<b>98,079.27</b>
<b>BalSubCategory: 13 - Prepaid</b>		
<a href="#">10-00-00-13100-00000</a>	Prepaid Insurance	8,868.75
<a href="#">10-00-00-13105-00000</a>	PREPAID POSTAGE	369.00
	<b>Total BalSubCategory 13 - Prepaid:</b>	<b>9,237.75</b>
<b>BalSubCategory: 14 - Investments</b>		
<a href="#">10-00-00-14150-00000</a>	P.V.P.A. Investment	1.00
<a href="#">10-00-00-14151-00000</a>	457B Plan Investment	28,189.33
	<b>Total BalSubCategory 14 - Investments:</b>	<b>28,190.33</b>
<b>BalSubCategory: 15 - Property, Plant, &amp; Equipment</b>		
<a href="#">10-00-00-15100-00000</a>	Land & Water Rights	920,161.26
<a href="#">10-00-00-15110-1507J</a>	Work in Progress "Proj J"	63,160.15
<a href="#">10-00-00-15110-1602U</a>	Work in Progress	478,092.33
<a href="#">10-00-00-15110-1901</a>	Work In Progress	495.17
<a href="#">10-00-00-15110-1904</a>	Work in Progress-GIS	44,660.60
<a href="#">10-00-00-15110-2001</a>	Work In Progress	62,355.50
<a href="#">10-00-00-15110-2002</a>	Work In Progress	26,931.37
<a href="#">10-00-00-15110-2003</a>	Work In Progress	81,541.14
<a href="#">10-00-00-15110-2004</a>	Work In Progress	5,111.61
<a href="#">10-00-00-15150-00000</a>	Buildings & Site Improvements	1,746,624.52
<a href="#">10-00-00-15200-00000</a>	Wells-Shafts, Bldgs, & Equip	4,887,026.90
<a href="#">10-00-00-15250-00000</a>	Boosters-Bldgs & Equip	2,448,690.30
<a href="#">10-00-00-15300-00000</a>	Reservoirs	3,081,787.33
<a href="#">10-00-00-15350-00000</a>	Tunnels, Forebay, & Ponds	1,587,111.19
<a href="#">10-00-00-15400-00000</a>	Spreading Works-Cucamonga Wash	54,859.53
<a href="#">10-00-00-15410-00000</a>	Spreading Works-SanAntonio Wsh	50,235.18
<a href="#">10-00-00-15450-00000</a>	Pipelines	16,435,127.48
<a href="#">10-00-00-15500-00000</a>	Autos & Equipment	513,205.56
<a href="#">10-00-00-15550-00000</a>	Tools	106,751.11
<a href="#">10-00-00-15600-00000</a>	Telemetry System	600,886.90
<a href="#">10-00-00-15650-00000</a>	Office Equipment	517,466.59

## Balance Sheet

As Of 11/30/2020

Account	Name	Balance
<a href="#">10-00-00-15990-00000</a>	Accumulated Depreciation	-13,399,448.19
<b>Total BalSubCategory 15 - Property, Plant, &amp; Equipment:</b>		<b>20,312,833.53</b>
<b>BalSubCategory: 16 - Other Assets</b>		
<a href="#">10-00-00-16100-00000</a>	Documents & Studies	867,778.67
<a href="#">10-00-00-16100-1905</a>	WIP- Master Plan and Asset Managemen	49,615.54
<a href="#">10-00-00-16990-00000</a>	Accumulated Amortization	-677,364.95
<b>Total BalSubCategory 16 - Other Assets:</b>		<b>240,029.26</b>
<b>Total Assets:</b>		<b>30,450,548.64</b>
		<b><u>30,450,548.64</u></b>

## Liability

<b>BalSubCategory: 13 - Prepaid</b>		
<a href="#">10-00-00-20650-00000</a>	Deferred Revenue Deposit	4,824.00
<b>Total BalSubCategory 13 - Prepaid:</b>		<b>4,824.00</b>
<b>BalSubCategory: 20 - Short-term less than 1 year</b>		
<a href="#">10-00-00-20100-00000</a>	Trade Accounts Payable	56,174.84
<a href="#">10-00-00-20115-00000</a>	D&O Trade Accounts Payable	9,128.75
<a href="#">10-00-00-20600-00000</a>	Water Hydrant Meter Deposit	1,700.00
<a href="#">10-00-GN-20820-00000</a>	Accrued Vacation Payable	20,404.60
<a href="#">10-00-OP-20820-00000</a>	Accrued Vacation Payable	24,818.57
<b>Total BalSubCategory 20 - Short-term less than 1 year:</b>		<b>112,226.76</b>
<b>BalSubCategory: 21 - Long-term more than 1 year</b>		
<a href="#">10-00-00-20152-00000</a>	457B Deferred Comp Liability	28,189.33
<a href="#">10-00-00-21500-00000</a>	Unclaimed Credits	614,939.12
<a href="#">10-00-00-22100-00000</a>	Deferred Gain	1,372,237.78
<b>Total BalSubCategory 21 - Long-term more than 1 year:</b>		<b>2,015,366.23</b>
<b>Total Liability:</b>		<b>2,132,416.99</b>

## Equity

<b>BalSubCategory: 30 - Stockholder equity</b>		
<a href="#">10-00-00-30200-00000</a>	Contributed Capital - Ext. Fee	447,258.02
<a href="#">10-00-00-30210-00000</a>	Contr. Property, Plant & Equip	2,432,256.77
<a href="#">10-00-00-30300-00000</a>	Capital Account	1,500,000.00
<a href="#">10-00-00-30310-00000</a>	Unissued Capital Stock	-861,100.00
<a href="#">10-00-00-30400-00000</a>	Retained Earngs-Brd Designated	2,656,215.35
<a href="#">10-00-00-30410-00000</a>	Retained Earnings-Unrestricted	20,900,254.84
<b>Total BalSubCategory 30 - Stockholder equity:</b>		<b>27,074,884.98</b>
<b>Total Beginning Equity:</b>		<b>27,074,884.98</b>
Total Revenue		4,936,184.49
Total Expense		3,692,937.82
<b>Revenues Over/Under Expenses</b>		<b>1,243,246.67</b>
<b>Total Equity and Current Surplus (Deficit):</b>		<b>28,318,131.65</b>

**Total Liabilities, Equity and Current Surplus (Deficit): 30,450,548.64**

### Monthly Investment Activity Summary - Compiled from Banking Statements for Correlation with Monthly Financials

Institution	Type of Investment	Date of Maturity	Rate of Interest	Amount of Deposit as of 11/30/2020	*Accumulated Yearly Service Fees	Accumulated Yearly Interest Earnings
					thru Nov	thru Nov
Citizens Business Bank (CBB)	*Checking	N/A	No Interest	2,533,371.08	-	N/A
Citizens Business Bank (CBB)	*D&O Checking	N/A	No Interest	682,169.36		N/A
Citizens Business Bank	Pref. Money Mrkt	N/A	0.1600%	2,205,803.44		5,006.67
Local Agency Investment Fund	LAIF	N/A	0.5760%	2,328,495.78		38,131.52
Golden State Business Bank	12 Month C.D.	April 15,2021	1.00%	20,000.00		217.56
<b>TOTAL:</b>				\$ 7,769,839.66		
<b>TOTAL IN CD'S:</b>				\$ 20,000.00		

2020 Production

Item 4F

CHINO BASIN	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	THIS YEAR
Yearly Production Rights = 1232	38.19%	38.21%	38.21%	38.24%	39.48%	49.87%	10.66%	21.18%	31.17%	40.54%	48.17%	48.17%	
Well #12 - inactive	-	-	-	-	-	-	-	-	-	-	-	-	-
Well #15 - Domestic	0.08	0.09	-	0.11	-	-	-	0.15	-	0.53	-	-	0.95
Well #16 - Domestic	0.16	0.17	-	0.19	15.25	128.10	131.34	129.43	123.11	114.87	94.06	-	736.68
Well#18 - inactive	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Subtotal</b>	<b>0.23</b>	<b>0.26</b>	<b>-</b>	<b>0.30</b>	<b>15.25</b>	<b>128.10</b>	<b>131.34</b>	<b>129.58</b>	<b>123.11</b>	<b>115.40</b>	<b>94.06</b>	<b>-</b>	<b>737.63</b>

CUCAMONGA BASIN	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	THIS YEAR
Yearly Production Rights = 5996 (1496 10-yr Average Spread)	2.57%	6.25%	8.12%	10.89%	17.95%	29.50%	42.02%	54.59%	62.89%	71.48%	79.12%	82.47%	
Well #2	49.87	0.25	0.09	40.39	121.66	111.86	112.39	111.23	107.78	109.40	103.71	114.20	982.82
Well #3	0.33	0.40	0.11	0.22	-	0.00	0.26	0.00	-	0.30	0.13	-	1.76
Well#19 - inactive	-	-	-	-	-	-	-	-	-	-	-	-	-
Well #22	9.49	18.84	7.17	18.89	50.68	50.49	63.34	59.40	43.63	40.14	17.62	13.63	393.30
Well #24	0.68	0.43	0.20	0.15	-	317.95	358.77	351.92	337.02	353.66	331.57	40.33	2,092.69
Well #31	0.33	3.46	1.28	0.10	(0.00)	-	0.47	4.85	5.76	7.06	0.93	1.02	25.26
Well #32 - Domestic	-	-	-	-	-	-	-	0.09	3.65	4.44	4.49	-	12.66
Upl. # 15 (SAWCo's Rts)	93.55	197.41	102.78	106.46	251.02	212.62	215.24	226.03	-	-	-	31.61	1,436.72
<b>Subtotal</b>	<b>154.26</b>	<b>220.79</b>	<b>111.64</b>	<b>166.22</b>	<b>423.36</b>	<b>692.92</b>	<b>750.47</b>	<b>753.51</b>	<b>497.83</b>	<b>515.00</b>	<b>458.44</b>	<b>200.78</b>	<b>4,945.21</b>
Upl. # 15 (WEWCWCo's Rts) Memo Only	-	-	-	-	-	-	-	-	-	185.81	153.00	200.93	539.73

SIX BASINS	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	THIS YEAR
Yearly Production Rights = 932	9.81%	19.22%	29.39%	39.27%	56.13%	71.51%	82.62%	93.16%	103.58%	114.05%	124.05%	134.37%	
Well #25-A	-	-	-	2.06	52.11	42.49	3.81	-	-	-	-	-	100.47
Well #26	46.26	45.92	50.02	43.30	43.30	43.06	44.26	42.68	42.32	43.72	41.97	44.89	531.70
Well 27-A	45.14	41.80	44.77	46.78	61.70	57.85	55.43	55.61	54.76	53.93	51.20	51.29	620.26
<b>Subtotal</b>	<b>91.40</b>	<b>87.72</b>	<b>94.80</b>	<b>92.14</b>	<b>157.11</b>	<b>143.40</b>	<b>103.50</b>	<b>98.29</b>	<b>97.08</b>	<b>97.65</b>	<b>93.17</b>	<b>96.19</b>	<b>1,252.43</b>

<b>TOTAL PUMPED</b>	<b>245.90</b>	<b>308.77</b>	<b>206.43</b>	<b>258.65</b>	<b>595.71</b>	<b>964.41</b>	<b>985.31</b>	<b>981.38</b>	<b>718.02</b>	<b>728.05</b>	<b>645.66</b>	<b>296.97</b>	<b>6,935.27</b>
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GRAVITY FLOW	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	THIS YEAR
V screen	524.54	368.06	611.92	879.40	1,137.03	1,050.79	713.07	443.12	288.81	229.13	201.99	187.29	6,635.13
backwash from city treatment plant	0.74	0.92	0.86	0.96	1.30	6.83	2.54	1.75	1.16	1.16	0.53	0.53	19.28
San Antonio Tunnel (forebay)	233.50	199.02	207.04	232.16	252.81	243.63	210.45	195.58	176.40	177.30	177.97	202.67	2,508.53
Frankish & Stamm Tunnel 8"	35.45	12.40	7.33	56.51	59.53	47.95	27.34	-	-	-	-	-	246.51
San Ant. Tunnel Connect to City	-	-	-	-	-	-	-	-	-	-	-	-	-
Discharge to waste	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>TOTAL GRAVITY</b>	<b>794.23</b>	<b>580.40</b>	<b>827.13</b>	<b>1,169.03</b>	<b>1,450.67</b>	<b>1,349.19</b>	<b>953.40</b>	<b>640.46</b>	<b>466.37</b>	<b>407.59</b>	<b>380.49</b>	<b>390.49</b>	<b>9,409.45</b>

Monthly

San Antonio Tunnel	233.50	199.02	207.04	232.16	252.81	243.63	210.45	195.58	176.40	177.30	177.97	202.67	2,508.53
V Screen, Frankish & Stamm Tunnel and TP Backwash	560.73	381.38	620.10	936.88	1,197.86	1,105.56	742.95	444.87	289.97	230.29	202.53	187.82	6,900.92
<b>Gravity Production</b>	<b>794.23</b>	<b>580.40</b>	<b>827.13</b>	<b>1,169.03</b>	<b>1,450.67</b>	<b>1,349.19</b>	<b>953.40</b>	<b>640.46</b>	<b>466.37</b>	<b>407.59</b>	<b>380.49</b>	<b>390.49</b>	<b>9,409.45</b>

Cumulative

San Antonio Tunnel	233.50	432.52	639.56	871.72	1,124.53	1,368.16	1,578.61	1,774.19	1,950.59	2,127.89	2,305.86	2,508.53	2,508.53
V Screen, Frankish & Stamm Tunnel and TP Backwash	560.73	942.10	1,562.20	2,499.08	3,696.94	4,802.50	5,545.45	5,990.32	6,280.29	6,510.57	6,713.10	6,900.92	6,900.92
<b>Gravity Production</b>	<b>794.23</b>	<b>1,374.63</b>	<b>2,201.76</b>	<b>3,370.80</b>	<b>4,821.47</b>	<b>6,170.66</b>	<b>7,124.06</b>	<b>7,764.51</b>	<b>8,230.88</b>	<b>8,638.46</b>	<b>9,018.96</b>	<b>9,409.45</b>	

Purchased Water - Upl. City to Dom. Sys.	-	-	-	-	-	-	-	-	-	-	-	-	-
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<b>Total Production</b>	<b>1,040.12</b>	<b>889.17</b>	<b>1,033.57</b>	<b>1,427.69</b>	<b>2,046.38</b>	<b>2,313.60</b>	<b>1,938.71</b>	<b>1,621.83</b>	<b>1,184.38</b>	<b>1,135.64</b>	<b>1,026.16</b>	<b>687.46</b>	<b>16,344.72</b>
<b>Total Cumulative Production</b>	<b>1,040.12</b>	<b>1,929.30</b>	<b>2,962.86</b>	<b>4,390.55</b>	<b>6,436.93</b>	<b>8,750.53</b>	<b>10,689.24</b>	<b>12,311.07</b>	<b>13,495.46</b>	<b>14,631.10</b>	<b>15,657.25</b>	<b>16,344.72</b>	

	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	THIS YEAR
<b>Domestic Production</b>	233.74	199.28	207.04	232.45	268.05	371.73	341.80	325.25	303.16	297.15	276.51	202.67	3,258.82
<b>Irrigation Production</b>	806.39	689.89	826.53	1,193.17	1,726.22	1,899.39	1,593.10	1,296.59	881.22	838.50	749.65	484.79	12,985.43

	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20
<b>RainFall (Inches)</b>	0.17	0.24	4.69	5.71	0.15	0.01	-	-	-	-	1.15	1.95
<b>Cumulative (Inches)</b>	0.17	0.41	5.10	10.81	10.96	10.97	10.97	10.97	10.97	10.97	12.12	14.07

## 2020 Consumption

<b>DOMESTIC</b>	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	THIS YEAR
Dom. Sys. - Base	52.51	36.97	55.30	37.74	100.91	69.66	137.67	77.27	147.93	49.31	88.52	32.83	886.62
Dom. Sys. - Supplemental	7.11	21.99	5.61	14.86	9.11	47.89	15.71	52.43	15.88	47.64	19.14	33.41	290.78
Dom Sys - Tier 3	3.97	19.97	2.36	9.76	2.83	34.67	5.02	35.04	8.54	25.60	7.34	38.00	193.10
Dom. Sys. - Del. to Upland(24th/Campus)	41.55	72.34	62.25	59.45	60.56	44.53	18.59	0.06	0.08	2.12	31.45	35.54	428.51
Dom. Sys. -Del. To Upland ( Well 16/15)	-	-	-	-	14.92	129.27	132.68	104.00	187.38	119.87	96.01	-	784.13
Dom. Sys. - Del. to Upland(24th/Mtn)-installed 4/2/19	0.01	-	-	-	-	-	-	0.08	-	-	-	-	0.09
Tunnel meter to the Upland	-	-	-	-	-	-	-	-	-	-	-	-	-
Discharge to waste	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>TOTAL</b>	<b>105.15</b>	<b>151.27</b>	<b>125.52</b>	<b>121.81</b>	<b>188.33</b>	<b>326.02</b>	<b>309.67</b>	<b>268.88</b>	<b>359.81</b>	<b>244.53</b>	<b>242.46</b>	<b>139.78</b>	<b>2,583.23</b>

Truck Loads - note only crosswall projects	-	-	-	-	-	-	-	-	-	-	-	-	-
Well 32 Hydrant Mtr. - note only( started 8/6/18)Crosswalls	1.28	0.09	0.04	0.06	0.13	0.18	0.17	0.16	0.18	0.14	0.10	0.09	2.62

Irr. Note only Del. to MVWD(wheeled through Upland)	-	-	-	-	-	-	-	-	-	-	54.41	55.70	110.11
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<b>IRRIGATION</b>	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	THIS YEAR
Irrig. Sys.-Upland(Pump & Rec'd) (City W#15)	93.55	197.41	102.78	106.46	251.02	212.62	215.24	226.03	-	-	-	31.61	1,436.72
Irrig. Sys. - Upl. City - Tier 1	370.45	305.46	306.51	365.49	668.85	950.41	951.02	818.68	673.52	621.25	529.75	132.72	6,694.10
Irrig. Sys. - Upl. City - Tier 2	-	-	-	-	-	-	-	-	-	-	-	133.86	133.86
Irrig. Sys. - Monte Vista - Tier 1	48.30	47.00	50.20	46.90	42.80	53.80	53.10	51.60	50.70	51.30	103.61	87.20	686.51
Irrig. Sys. - Monte Vista - Tier 2	-	-	-	-	-	-	-	-	-	-	-	-	-
Irrig. Sys. - Ont. City - Tier 1	42.90	41.70	44.60	41.60	38.00	47.80	47.00	45.80	45.00	45.40	43.60	28.00	511.40
Irrig. Sys. - Ont. City - Tier 2	-	-	-	-	-	-	-	-	-	-	-	-	-
Irrig. Sys. - Cucamonga Valley - Tier 1	-	-	-	-	-	-	-	-	-	-	-	-	-
Irrig. Sys. - Cucamonga Valley - Tier 2	-	-	-	-	-	-	-	-	-	-	-	-	-
Irrig. Sys. - Holiday Rock Co - Tier 1	14.52	14.52	16.67	18.58	22.86	19.96	31.67	31.67	27.48	25.72	18.58	14.52	256.76
Irrig. Sys. - Holiday Rock Co - Tier 2	4.43	4.76	0.71	5.42	10.49	-	7.06	0.97	-	4.57	2.94	4.79	46.14
Irrig. Sys. - Holiday Rock Co - Tier 3	-	-	-	-	-	-	-	-	-	-	-	-	-
Irrig. Sys. - Red Hill Golf Course - Tier 1	8.60	17.66	6.68	18.02	37.72	46.37	52.27	52.27	41.93	38.27	16.93	13.09	349.82
Irrig. Sys. - Red Hill Golf Course - Tier 2	-	-	-	-	11.00	1.99	7.99	4.83	-	-	-	-	25.81
Irrig. Sys. - Red Hill Golf Course - Tier 3	-	-	-	-	-	-	-	-	-	-	-	-	-
Irrig. Sys. - Red Hills HOA - Tier 1	0.01	-	-	0.33	1.53	1.61	1.66	2.13	0.80	1.72	1.41	0.89	12.08
Irrig. Sys. - Red Hills HOA - Tier 2	-	-	-	-	-	-	-	-	-	-	0.22	-	0.22
Irrig. Sys. - Red Hills HOA - Tier 3	-	-	-	-	-	-	-	-	-	-	-	-	-
Irrig. Sys. - Minor Irrigators - Tier 1	0.58	1.88	0.51	0.46	4.20	5.88	6.56	7.75	6.95	5.87	1.13	3.36	45.13
Irrig. Sys. - Minor Irrigators - Tier 2	-	0.06	-	-	1.63	1.24	0.80	1.19	1.66	1.78	0.15	2.31	10.81
Irrig. Sys. - Minor irrigators - Tier 3	-	-	-	-	-	-	-	0.20	-	0.46	-	0.94	1.60
<b>TOTAL</b>	<b>583.34</b>	<b>630.45</b>	<b>528.66</b>	<b>603.26</b>	<b>1,090.10</b>	<b>1,341.67</b>	<b>1,374.37</b>	<b>1,243.11</b>	<b>848.04</b>	<b>796.34</b>	<b>718.31</b>	<b>453.29</b>	<b>10,210.94</b>

<b>COMPANY TOTALS</b>	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	THIS YEAR
San Antonio Heights	63.59	78.93	63.27	62.36	112.85	152.22	158.40	164.74	172.35	122.55	115.00	104.24	1,370.50
City of Upland	505.56	575.21	471.54	531.40	995.35	1,336.82	1,317.53	1,148.85	860.98	743.24	657.21	333.72	9,477.41
Monte Vista Water District	48.30	47.00	50.20	46.90	42.80	53.80	53.10	51.60	50.70	51.30	103.61	87.20	686.51
City of Ontario	42.90	41.70	44.60	41.60	38.00	47.80	47.00	45.80	45.00	45.40	43.60	28.00	511.40
Cucamonga Valley Water District	-	-	-	-	-	-	-	-	-	-	-	-	-
Holiday Rock Company	18.95	19.29	17.38	24.00	33.35	19.96	38.73	32.64	27.48	30.29	21.51	19.32	302.90
Red Hills Golf Course	8.60	17.66	6.68	18.02	48.72	48.36	60.25	57.10	41.93	38.27	16.93	13.09	375.63
Red Hill HOA	0.01	-	-	0.33	1.53	1.61	1.66	2.13	0.80	1.72	1.63	0.89	12.30
Minor Irrigators	0.58	1.95	0.51	0.46	5.83	7.11	7.36	9.13	8.61	8.11	1.28	6.61	57.53
<b>TOTAL</b>	<b>688.50</b>	<b>781.72</b>	<b>654.18</b>	<b>725.07</b>	<b>1,278.43</b>	<b>1,667.69</b>	<b>1,684.04</b>	<b>1,511.99</b>	<b>1,207.85</b>	<b>1,040.87</b>	<b>960.77</b>	<b>593.07</b>	<b>12,794.17</b>

<b>IRRIGATORS</b>	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	THIS YEAR
Irrigator Emberton	0.12	0.21	0.27	0.20	0.50	1.10	1.17	1.75	1.24	1.72	0.60	0.91	9.79
Irrigator McMurray	-	-	-	-	-	-	-	0.65	-	-	-	-	0.65
Irrigator Mistretta	-	-	-	-	0.70	0.60	0.65	0.65	0.65	0.60	-	0.65	4.49
Irrigator Nisbit	-	-	-	-	-	0.67	0.76	1.38	1.17	1.14	-	-	5.13
Irrigator Scheu	-	-	-	-	4.00	4.00	4.00	4.00	4.79	4.00	-	4.00	28.78
Irrigator Pfister	0.47	1.74	0.23	0.26	0.63	0.74	0.79	0.70	0.76	0.64	0.67	1.05	8.69

2020 Spread and Storage

Cucamonga Basin	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	THIS YEAR
23rd St. (Meter) - Basin 6 - A	0.23	-	5.06	7.79	-	-	-	-	1.28	0.05	0.10	0.03	14.55
15th Street Basin	14.84	-	-	54.04	53.65	0.00	-	-	-	-	-	-	122.53
Basin 3 meter (23rd street Clock)	115.17	60.78	158.28	186.69	127.89	149.85	119.38	65.52	33.77	53.66	66.60	77.26	1,214.84
Frankish & Stamm Tunnel to Basin 3	35.45	12.40	48.64	56.51	59.53	47.95	27.34	-	-	-	-	-	287.82
Vscreen via Frankish & Stamm Meter to Basin 3	38.07	-	21.91	0.00	141.64	61.23	0.33	-	0.32	-	-	-	263.50
PRV Station (res 1)(basin 6)	42.65	0.90	44.99	133.99	127.43	73.83	1.56	-	-	-	-	-	425.34
<b>Monthly Spread</b>	<b>246.41</b>	<b>74.08</b>	<b>256.97</b>	<b>439.03</b>	<b>368.50</b>	<b>271.63</b>	<b>148.28</b>	<b>65.52</b>	<b>35.37</b>	<b>53.71</b>	<b>66.70</b>	<b>77.29</b>	<b>2,103.48</b>
<b>Cumulative Spread</b>	<b>246.41</b>	<b>320.49</b>	<b>577.46</b>	<b>1,016.49</b>	<b>1,384.99</b>	<b>1,656.61</b>	<b>1,804.89</b>	<b>1,870.41</b>	<b>1,905.78</b>	<b>1,959.49</b>	<b>2,026.19</b>	<b>2,103.48</b>	

Six Basins

	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	THIS YEAR
<b>Monthly Spread</b>	<b>130.23</b>	<b>38.05</b>	<b>161.17</b>	<b>207.25</b>	<b>-</b>	<b>-</b>	<b>117.64</b>	<b>11.21</b>	<b>17.01</b>	<b>10.69</b>	<b>13.64</b>	<b>11.35</b>	<b>718.24</b>
<b>Cumulative Spread</b>	<b>130.23</b>	<b>168.28</b>	<b>329.46</b>	<b>536.71</b>	<b>536.71</b>	<b>536.71</b>	<b>654.35</b>	<b>665.56</b>	<b>682.57</b>	<b>693.26</b>	<b>706.89</b>	<b>718.24</b>	
Previous Storage	2,155.64	2,272.14	2,300.14	2,444.18	2,636.96	2,557.52	2,491.79	2,583.60	2,574.19	2,571.78	2,562.49	2,560.62	
Spread	130.23	38.05	161.17	207.25	-	-	117.64	11.21	17.01	10.69	13.64	11.35	
Unused Monthly OSY	(13.73)	(10.05)	(17.13)	(14.47)	(79.44)	(65.73)	(25.83)	(20.62)	(19.41)	(19.98)	(15.50)	(18.52)	
<b>Current Storage Estimate</b>	<b>2,272</b>	<b>2,300</b>	<b>2,444</b>	<b>2,637</b>	<b>2,558</b>	<b>2,492</b>	<b>2,584</b>	<b>2,574</b>	<b>2,572</b>	<b>2,562</b>	<b>2,561</b>	<b>2,553</b>	

Chino Basin

	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	THIS YEAR
<b>Monthly Spread</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>154.63</b>	<b>472.60</b>	<b>444.13</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>1,071.35</b>
<b>Cumulative Spread</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>154.63</b>	<b>627.23</b>	<b>1,071.35</b>	<b>1,071.35</b>	<b>1,071.35</b>	<b>1,071.35</b>	<b>1,071.35</b>	<b>1,071.35</b>	<b>1,071.35</b>	
Local Supplemental Account (Spreading)*	3,923.25	3,923.25	3,923.25	3,923.25	4,077.88	4,550.48	4,994.60	4,994.60	4,994.60	4,994.60	4,994.60	4,994.60	
Carry Over Account	1,232.00	1,232.00	1,232.00	1,232.00	1,232.00	1,232.00	1,232.00	1,233.00	1,234.00	1,235.00	1,236.00	1,237.00	
Excess Carry Over Account*	1,433.40	1,535.83	1,638.24	1,740.91	1,843.28	1,930.70	1,905.27	1,876.59	1,849.68	1,829.23	1,816.50	1,825.10	
Preemptive Replenishment Account	-	-	-	-	-	-	-	-	-	-	-	-	1.00
<b>Total Storage</b>	<b>6,588.65</b>	<b>6,691.08</b>	<b>6,793.49</b>	<b>6,896.16</b>	<b>7,153.16</b>	<b>7,713.18</b>	<b>8,131.87</b>	<b>8,104.20</b>	<b>8,078.28</b>	<b>8,058.84</b>	<b>8,047.10</b>	<b>8,057.71</b>	
Spread	-	-	-	154.63	472.60	444.13	-	-	-	-	-	-	
Unused Monthly OSY	102.43	102.40	102.67	102.37	87.42	(25.43)	(28.68)	(26.91)	(20.44)	(12.74)	8.61	102.67	
<b>Current Storage Estimate*</b>	<b>6,691</b>	<b>6,793</b>	<b>6,896</b>	<b>7,153</b>	<b>7,713</b>	<b>8,132</b>	<b>8,103</b>	<b>8,077</b>	<b>8,058</b>	<b>8,046</b>	<b>8,056</b>	<b>8,160</b>	

\* Does not include yearly storage losses calc of 0.07%

Company Wide

<b>Monthly Spread</b>	<b>376.64</b>	<b>112.13</b>	<b>418.14</b>	<b>800.91</b>	<b>841.09</b>	<b>715.75</b>	<b>265.92</b>	<b>76.73</b>	<b>52.38</b>	<b>64.40</b>	<b>80.34</b>	<b>88.64</b>	<b>3,893.08</b>
<b>Cumulative Spread</b>	<b>376.64</b>	<b>488.77</b>	<b>906.92</b>	<b>1,707.83</b>	<b>2,548.93</b>	<b>3,264.68</b>	<b>3,530.60</b>	<b>3,607.33</b>	<b>3,659.70</b>	<b>3,724.10</b>	<b>3,804.44</b>	<b>3,893.08</b>	
<b>Total Current Storage Estimate</b>	<b>8,963</b>	<b>9,094</b>	<b>9,340</b>	<b>9,790</b>	<b>10,271</b>	<b>10,624</b>	<b>10,687</b>	<b>10,651</b>	<b>10,630</b>	<b>10,609</b>	<b>10,616</b>	<b>10,714</b>	

Meter to spread ponds (NOTE ONLY)	71.45	72.53	59.44	44.53	-	97.34	89.29	-	188.64	79.35	90.44	94.91	887.93
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## 2020 Production v Consumption

Yearly %	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT	OCT	NOV	DEC
	8%	17%	25%	33%	42%	50%	58%	67%	75%	83%	92%	100%

### Consumption versus Entitlement, Company Wide **Active Shares**

	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	THIS YEAR
Consumption	688.50	781.72	654.18	725.07	1,278.43	1,667.69	1,684.04	1,511.99	1,207.85	1,040.87	960.77	593.07	
Cumulative Consumption	688.50	1,470.22	2,124.40	2,849.47	4,127.89	5,795.58	7,479.62	8,991.61	10,199.46	11,240.33	12,201.10	12,794.17	<b>12,794.17</b>
<i>Cumulative Entitlement (straight line)</i>	<i>1,047.56</i>	<i>2,095.11</i>	<i>3,142.67</i>	<i>4,190.22</i>	<i>5,237.78</i>	<i>6,285.33</i>	<i>7,332.89</i>	<i>8,380.45</i>	<i>9,428.00</i>	<i>10,475.56</i>	<i>11,523.11</i>	<i>12,570.67</i>	<b>12,571</b>
<b>% of Entitlement*</b>	<b>5.48%</b>	<b>11.70%</b>	<b>16.90%</b>	<b>22.67%</b>	<b>32.84%</b>	<b>46.10%</b>	<b>59.50%</b>	<b>71.53%</b>	<b>81.14%</b>	<b>89.42%</b>	<b>97.06%</b>	<b>101.78%</b>	<b>101.8%</b>

### Consumption versus Entitlement, Company Wide **Total Shares**

	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	THIS YEAR
Consumption	688.50	781.72	654.18	725.07	1,278.43	1,667.69	1,684.04	1,511.99	1,207.85	1,040.87	960.77	593.07	
Cumulative Consumption	688.50	1,470.22	2,124.40	2,849.47	4,127.89	5,795.58	7,479.62	8,991.61	10,199.46	11,240.33	12,201.10	12,794.17	<b>12,794.17</b>
<i>Cumulative Entitlement (straight line)</i>	<i>1,083.33</i>	<i>2,166.67</i>	<i>3,250.00</i>	<i>4,333.33</i>	<i>5,416.67</i>	<i>6,500.00</i>	<i>7,583.33</i>	<i>8,666.67</i>	<i>9,750.00</i>	<i>10,833.33</i>	<i>11,916.67</i>	<i>13,000.00</i>	<b>13,000</b>
<b>% of Entitlement*</b>	<b>5.30%</b>	<b>11.31%</b>	<b>16.34%</b>	<b>21.92%</b>	<b>31.75%</b>	<b>44.58%</b>	<b>57.54%</b>	<b>69.17%</b>	<b>78.46%</b>	<b>86.46%</b>	<b>93.85%</b>	<b>98.42%</b>	<b>98.4%</b>

### Production versus Consumption, Company Wide

	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	THIS YEAR
Production	1,040.12	889.17	1,033.57	1,427.69	2,046.38	2,313.60	1,938.71	1,621.83	1,184.38	1,135.64	1,026.16	687.46	16,344.72
Consumption	688.50	781.72	654.18	725.07	1,278.43	1,667.69	1,684.04	1,511.99	1,207.85	1,040.87	960.77	593.07	12,794.17
Spread	376.64	112.13	418.14	800.91	841.09	715.75	265.92	76.73	52.38	64.40	80.34	88.64	3,893.08
Total Consumption	1,065.14	893.85	1,072.32	1,525.99	2,119.52	2,383.44	1,949.96	1,588.71	1,260.23	1,105.27	1,041.10	681.71	16,687.25
Difference	(25.01)	(4.68)	(38.76)	(98.30)	(73.14)	(69.84)	(11.25)	33.12	(75.84)	30.37	(14.95)	5.75	(342.53)
<b>% of Production</b>	<b>-2.4%</b>	<b>-0.5%</b>	<b>-3.7%</b>	<b>-6.9%</b>	<b>-3.6%</b>	<b>-3.0%</b>	<b>-0.58%</b>	<b>2.0%</b>	<b>-6.4%</b>	<b>2.7%</b>	<b>-1.5%</b>	<b>0.8%</b>	<b>-2.1%</b>

### Production versus Consumption, Domestic System

	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	THIS YEAR
Production	233.74	199.28	207.04	232.45	268.05	371.73	341.80	325.25	303.16	297.15	276.51	202.67	<b>3,258.82</b>
Consumption	105.15	151.27	125.52	121.81	188.33	326.02	309.67	268.88	359.81	244.53	242.46	139.78	<b>2,583.23</b>
Monthly Difference	128.58	48.02	81.52	110.64	79.72	45.71	32.12	56.37	(56.64)	52.61	34.05	62.89	<b>675.59</b>
<b>% difference</b>	<b>122.28%</b>	<b>31.74%</b>	<b>64.95%</b>	<b>90.83%</b>	<b>42.33%</b>	<b>14.02%</b>	<b>10.37%</b>	<b>20.96%</b>	<b>-15.74%</b>	<b>21.52%</b>	<b>14.04%</b>	<b>44.99%</b>	<b>26.2%</b>

### Production versus Consumption, Irrigation System

	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	THIS YEAR
Production	806.39	689.89	826.53	1,193.17	1,726.22	1,899.39	1,593.10	1,296.59	881.22	838.50	749.65	484.79	<b>12,985.43</b>
Addition from Domestic	128.58	48.02	81.52	110.64	79.72	45.71	32.12	56.37	(56.64)	52.61	34.05	62.89	<b>675.59</b>
Total Production	934.97	737.91	908.05	1,303.82	1,805.94	1,945.10	1,625.22	1,352.96	824.58	891.11	783.70	547.68	<b>13,661.02</b>
Consumption	959.98	742.58	946.81	1,404.17	1,931.19	2,057.42	1,640.29	1,319.84	900.42	860.74	798.65	541.93	<b>14,104.02</b>
Monthly Difference	(25.01)	(4.68)	(38.76)	(100.36)	(125.25)	(112.32)	(15.06)	33.12	(75.84)	30.37	(14.95)	5.75	<b>(443.00)</b>
<b>% difference</b>	<b>-2.61%</b>	<b>-0.63%</b>	<b>-4.09%</b>	<b>-7.15%</b>	<b>-6.49%</b>	<b>-5.46%</b>	<b>-0.92%</b>	<b>2.51%</b>	<b>-8.42%</b>	<b>3.53%</b>	<b>-1.87%</b>	<b>1.06%</b>	<b>-3.1%</b>

\* - Out months are Exponential Smoothing (ETS) forecasts based on consumption to date

## 2020 GW Production Rights

Yearly %	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT	OCT	NOV	DEC
	8%	17%	25%	33%	42%	50%	58%	67%	75%	83%	92%	100%

### Cucamonga Basin Production

Yearly Production Rights = 5996 (4,500AF + 1496AF 10-yr Average Spread)

	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	THIS YEAR
Production	154.26	220.79	111.64	166.22	423.36	692.92	750.47	753.51	497.83	515.00	458.44	200.78	
Cumulative Production	154.26	375.05	486.69	652.91	1,076.26	1,769.18	2,519.65	3,273.15	3,770.98	4,285.99	4,744.43	4,945.21	<b>4,945.21</b>
Cumulative Production Rights	499.70	999.40	1,499.10	1,998.80	2,498.50	2,998.20	3,497.89	3,997.59	4,497.29	4,996.99	5,496.69	5,996.39	<b>5,996</b>
<b>% of Production Rights*</b>	<b>2.57%</b>	<b>6.25%</b>	<b>8.12%</b>	<b>10.89%</b>	<b>17.95%</b>	<b>29.50%</b>	<b>42.02%</b>	<b>54.59%</b>	<b>62.89%</b>	<b>71.48%</b>	<b>79.12%</b>	<b>82.47%</b>	<b>82.5%</b>

### Six Basins Production

Yearly Production Rights = 932AF

	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	THIS YEAR
Production	91.40	87.72	94.80	92.14	157.11	143.40	103.50	98.29	97.08	97.65	93.17	96.19	
Cumulative Production	91.40	179.12	273.92	366.05	523.16	666.56	770.06	868.35	965.43	1,063.08	1,156.24	1,252.43	<b>1,252.43</b>
Cumulative Production Rights	77.68	155.35	233.03	310.70	388.38	466.05	543.73	621.40	699.08	776.75	854.43	932.10	<b>932</b>
<b>% of Production Rights*</b>	<b>9.81%</b>	<b>19.22%</b>	<b>29.39%</b>	<b>39.27%</b>	<b>56.13%</b>	<b>71.51%</b>	<b>82.62%</b>	<b>93.16%</b>	<b>103.58%</b>	<b>114.05%</b>	<b>124.05%</b>	<b>134.37%</b>	<b>134.4%</b>

### Chino Basin Production

Note: Chino Basin production rights are calculated from July through June.

Yearly Production Rights = 1232AF

	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	THIS YEAR
Production		0.23	0.26	-	0.30	15.25	128.10	131.34	129.58	123.11	115.40	94.06	-	737.63
Cumulative Production for 2020		0.23	0.49	0.49	0.79	16.04	144.13	275.48	405.06	528.17	643.57	737.63	737.63	
<b>Water Year 19-20</b>														
Cumulative Production	470.30	470.53	470.79	470.79	471.09	486.34	614.43							614.43
Cumulative Rights	616.00	718.67	821.33	924.00	1,026.67	1,129.33	1,232.00							1,232.00
<b>% of Production Rights 19-20*</b>		<b>38.19%</b>	<b>38.21%</b>	<b>38.21%</b>	<b>38.24%</b>	<b>39.48%</b>	<b>49.87%</b>							
<b>Water Year 20-21</b>														
Cumulative Production								131.34	260.92	384.03	499.44	593.50	593.50	2,462.73
Cumulative Rights								102.67	205.33	308.00	410.67	513.33	616.00	1,232.00
<b>% of Production Rights 20-21*</b>								<b>10.66%</b>	<b>21.18%</b>	<b>31.17%</b>	<b>40.54%</b>	<b>48.17%</b>	<b>48.17%</b>	

\* - Out months are Exponential Smoothing (ETS) forecasts based on basin production to date

## 2020 Consumption Analysis

Yearly %	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT	OCT	NOV	DEC
	8%	17%	25%	33%	42%	50%	58%	67%	75%	83%	92%	100%

### COMPANY TOTALS

#### Active Shares

	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	THIS YEAR	Shares
Consumption	688.50	781.72	654.18	725.07	1,278.43	1,667.69	1,684.04	1,511.99	1,207.85	1,040.87	960.77	593.07		6,178
Cumulative Consumption	688.50	1,470.22	2,124.40	2,849.47	4,127.89	5,795.58	7,479.62	8,991.61	10,199.46	11,240.33	12,201.10	12,794.17	12,794.17	
Cumulative Entitlement	984.00	1,967.99	2,968.59	3,984.15	5,032.73	6,121.90	7,238.74	8,355.58	9,472.43	10,543.18	11,558.61	12,542.65	12,570.67	
% of Yearly Entitlement*	5.48%	11.70%	16.90%	22.67%	32.84%	46.10%	59.50%	71.53%	81.14%	89.42%	97.06%	101.78%	101.78%	

### COMPANY TOTALS

#### All Shares

	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	THIS YEAR	Shares
Consumption	688.50	781.72	654.18	725.07	1,278.43	1,667.69	1,684.04	1,511.99	1,207.85	1,040.87	960.77	593.07		6,389
Cumulative Consumption	688.50	1,470.22	2,124.40	2,849.47	4,127.89	5,795.58	7,479.62	8,991.61	10,199.46	11,240.33	12,201.10	12,794.17	12,794.17	
Cumulative Entitlement	1,083.33	2,166.67	3,250.00	4,333.33	5,416.67	6,500.00	7,583.33	8,666.67	9,750.00	10,833.33	11,916.67	13,000.00	13,000.00	
% of Yearly Entitlement*	5.30%	11.31%	16.34%	21.92%	31.75%	44.58%	57.54%	69.17%	78.46%	86.46%	93.85%	98.42%	98.42%	

### San Antonio Heights

	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	THIS YEAR	Shares
Consumption	63.59	78.93	63.27	62.36	112.85	152.22	158.40	164.74	172.35	122.55	115.00	104.24		624
Cumulative Consumption	63.59	142.52	205.79	268.15	381.00	533.22	691.62	856.36	1,028.71	1,151.26	1,266.26	1,370.50	1,370.50	
Cumulative Entitlement	68.48	136.95	215.53	303.12	410.89	543.36	692.68	842.00	991.32	1,112.58	1,200.17	1,268.64	1,268.66	
% of Yearly Entitlement*	5.01%	11.23%	16.22%	21.14%	30.03%	42.03%	54.52%	67.50%	81.09%	90.75%	99.81%	108.03%	108.03%	

### City of Upland

	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	THIS YEAR	Shares
Consumption	505.56	575.21	471.54	531.40	995.35	1,336.82	1,317.53	1,148.85	860.98	743.24	657.21	333.72		4,514.75
Cumulative Consumption	505.56	1,080.77	1,552.31	2,083.71	3,079.06	4,415.88	5,733.42	6,882.27	7,743.25	8,486.48	9,143.69	9,477.41	9,477.41	4,515.00
Cumulative Entitlement	765.53	1,531.06	2,296.59	3,062.29	3,827.87	4,593.44	5,359.02	6,124.59	6,890.16	7,655.74	8,421.31	9,186.88	9,186.38	9,186.88
% of Yearly Entitlement*	5.50%	11.76%	16.90%	22.68%	33.52%	48.07%	62.41%	74.92%	84.29%	92.38%	99.54%	103.17%	103.17%	

### Monte Vista Water District

	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	THIS YEAR	Shares
Consumption	48.30	47.00	50.20	46.90	42.80	53.80	53.10	51.60	50.70	51.30	103.61	87.20		330
Cumulative Consumption	48.30	95.30	145.50	192.40	235.20	289.00	342.10	393.70	444.40	495.70	599.31	686.51	686.51	
Cumulative Entitlement	55.91	111.83	167.74	223.65	279.57	335.48	391.39	447.31	503.22	559.13	615.04	670.96	670.96	
% of Yearly Entitlement*	7.20%	14.20%	21.69%	28.68%	35.05%	43.07%	50.99%	58.68%	66.23%	73.88%	89.32%	102.32%	102.32%	

### City of Ontario

	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	THIS YEAR	Shares
Consumption	42.90	41.70	44.60	41.60	38.00	47.80	47.00	45.80	45.00	45.40	43.60	28.00		295
Cumulative Consumption	42.90	84.60	129.20	170.80	208.80	256.60	303.60	349.40	394.40	439.80	483.40	511.40	511.40	
Cumulative Entitlement	50.06	100.13	150.19	200.25	250.32	300.38	350.44	400.51	450.57	500.63	550.70	600.76	600.76	
% of Yearly Entitlement*	7.14%	14.08%	21.51%	28.43%	34.76%	42.71%	50.54%	58.16%	65.65%	73.21%	80.46%	85.13%	85.13%	

\* - Out months are Exponential Smoothing (ETS) forecasts based on consumption to date

## 2020 Consumption Analysis

Yearly %	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEPT	OCT	NOV	DEC
		8%	17%	25%	33%	42%	50%	58%	67%	75%	83%	92%

### Cucamonga Valley Water District

	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	THIS YEAR	Shares	4
Consumption	-	-	-	-	-	-	-	-	-	-	-	-	-		
Cumulative Consumption	-	-	-	-	-	-	-	-	-	-	-	-	-		
Cumulative Entitlement	-	-	-	-	-	-	-	-	-	-	-	-	-		8.14
% of Yearly Entitlement*	-	-	-	-	-	-	-	-	-	-	-	-	-		

### Holiday Rock Company

	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	THIS YEAR	Shares	132
Consumption	18.95	19.29	17.38	24.00	33.35	19.96	38.73	32.64	27.48	30.29	21.51	19.32			
Cumulative Consumption	18.95	38.24	55.62	79.62	112.97	132.93	171.66	204.30	231.77	262.07	283.58	302.90	302.90		
Cumulative Entitlement	14.52	29.05	45.72	64.29	87.15	115.25	146.92	178.60	210.27	235.99	254.57	269.09	269.10		
% of Yearly Entitlement*	7.04%	14.21%	20.67%	29.59%	41.98%	49.40%	63.79%	75.92%	86.13%	97.39%	105.38%	112.56%	112.56%		

### Red Hills Golf Course

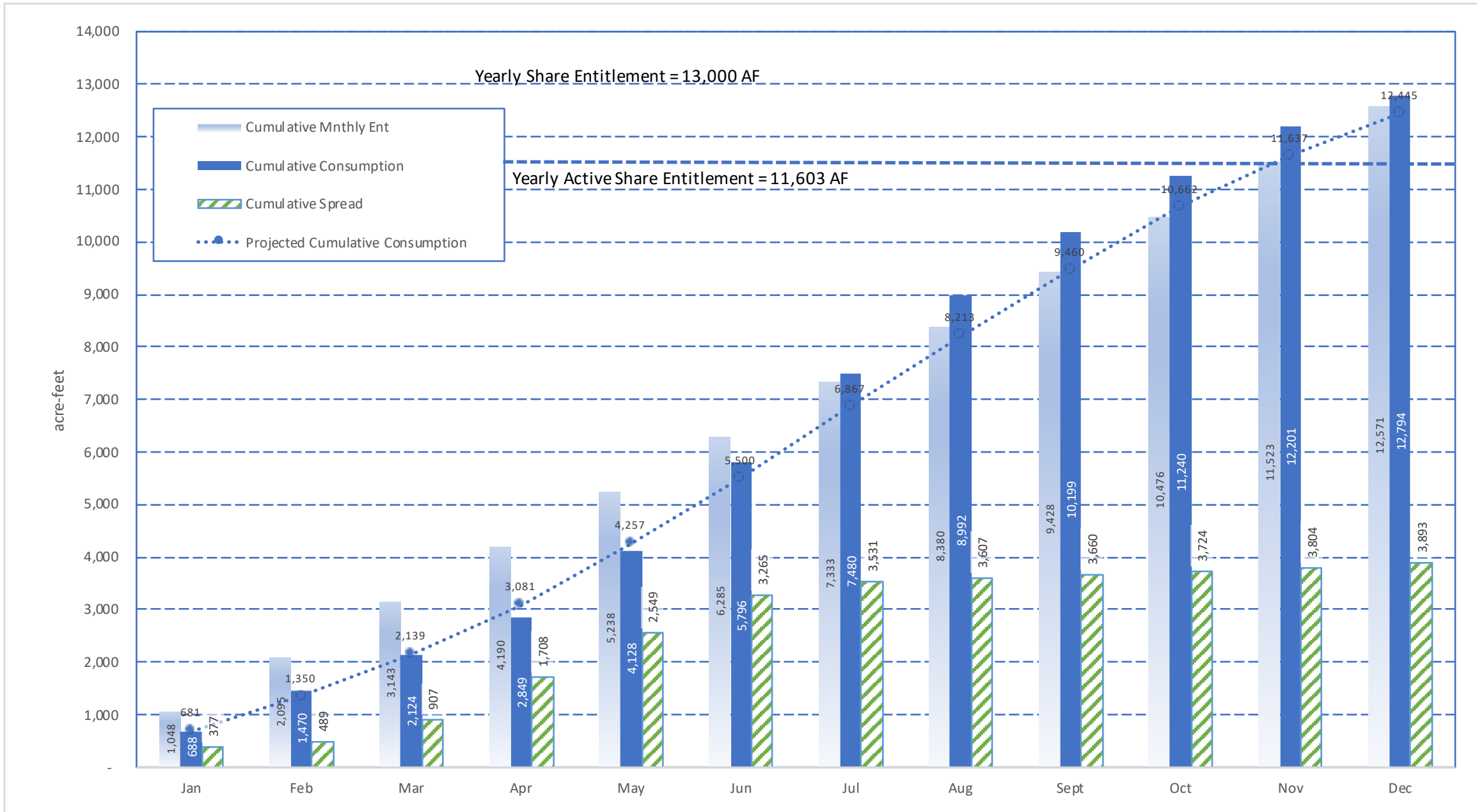
	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	THIS YEAR	Shares	218
Consumption	8.60	17.66	6.68	18.02	48.72	48.36	60.25	57.10	41.93	38.27	16.93	13.09			
Cumulative Consumption	8.60	26.25	32.93	50.96	99.68	148.04	208.30	265.39	307.33	345.60	362.53	375.63	375.63		
Cumulative Entitlement	23.97	47.94	75.45	106.10	143.83	190.20	242.46	294.73	347.00	389.45	420.11	444.08	444.08		
% of Yearly Entitlement*	1.94%	5.91%	7.42%	11.47%	22.45%	33.34%	46.90%	59.76%	69.20%	77.82%	81.64%	84.58%	84.58%		

### Minor Irrigators

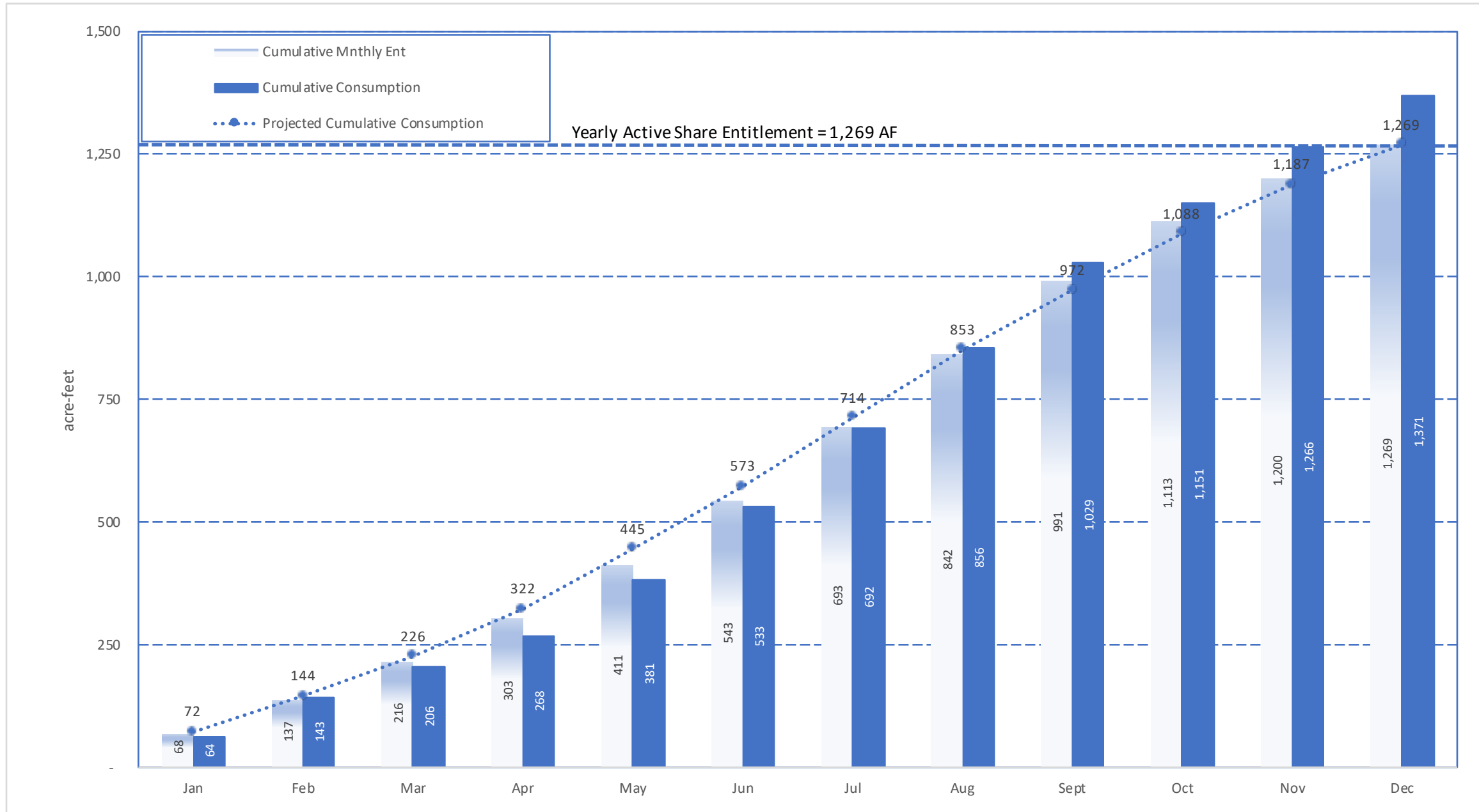
	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	THIS YEAR	Shares	50
Consumption	0.58	1.95	0.51	0.46	5.83	7.11	7.36	9.13	8.61	8.11	1.28	6.61			
Cumulative Consumption	0.58	2.53	3.04	3.49	9.32	16.43	23.79	32.93	41.54	49.64	50.92	57.53	57.53		
Cumulative Entitlement	5.52	11.04	17.37	24.43	33.11	43.79	55.83	67.86	79.89	89.67	96.73	102.24	102.25		
% of Yearly Entitlement*	0.57%	2.47%	2.97%	3.42%	9.12%	16.07%	23.27%	32.20%	40.62%	48.55%	49.80%	56.27%	56.27%		

\* - Out months are Exponential Smoothing (ETS) forecasts based on consumption to date

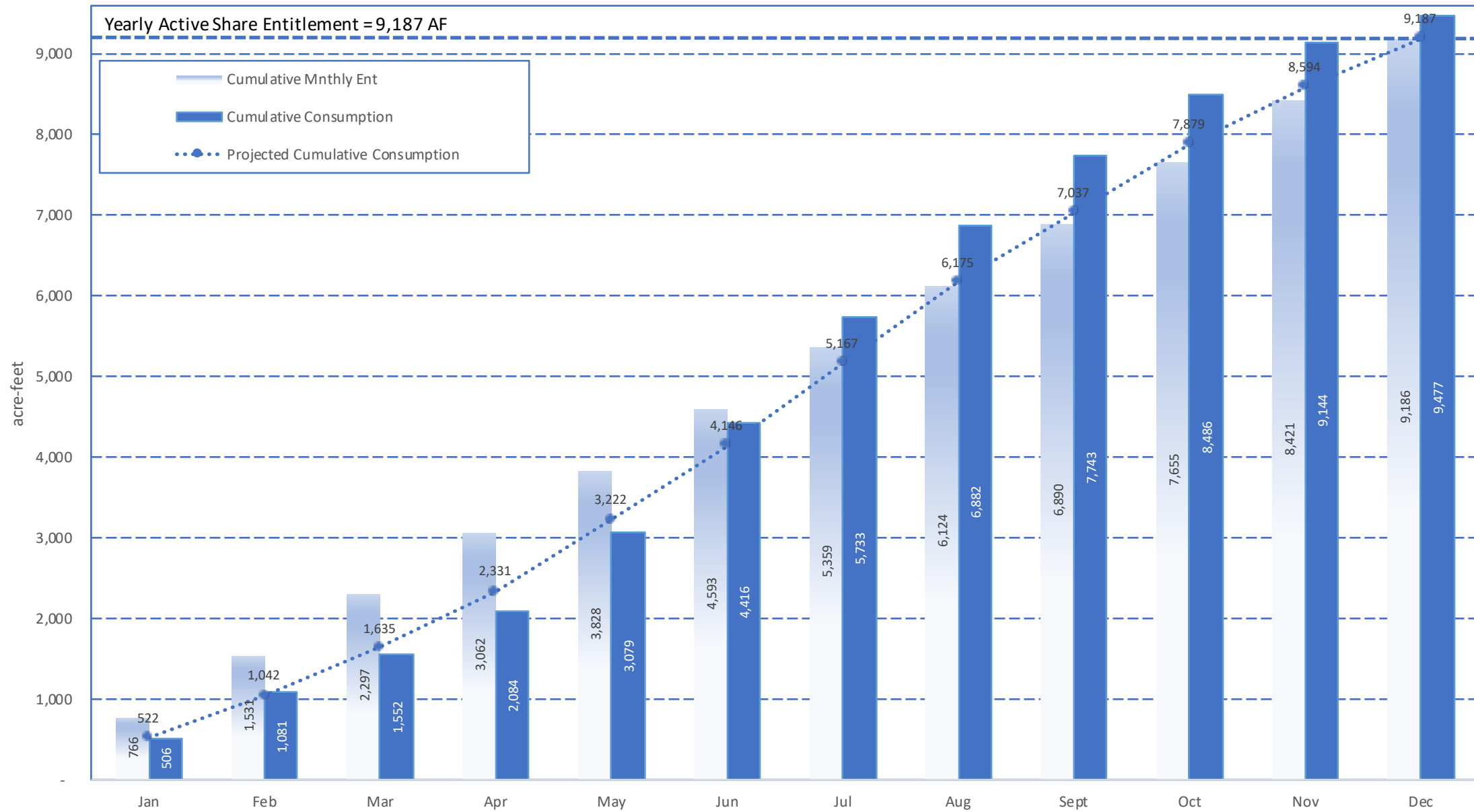
# 2020 Consumption Chart



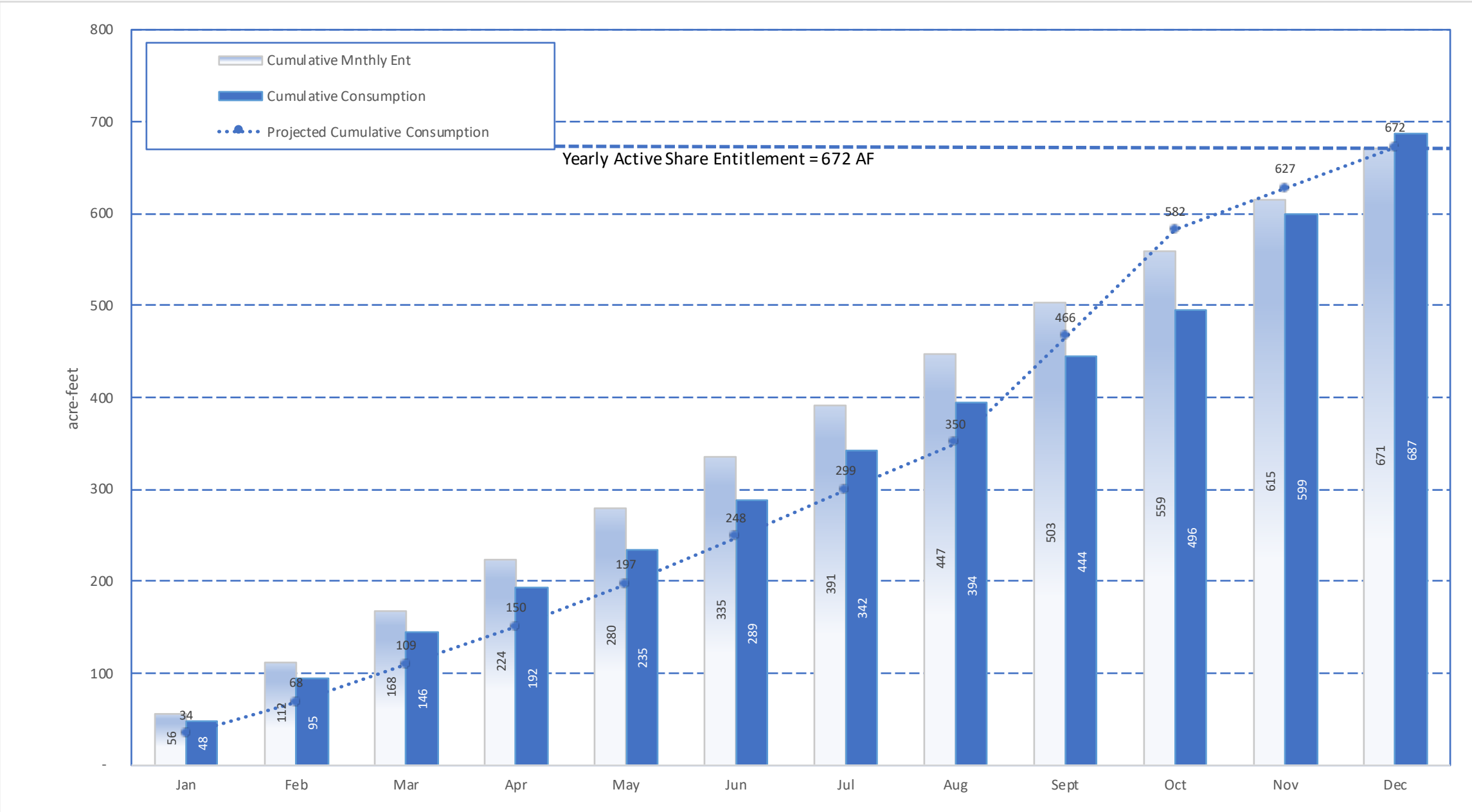
# 2020 Domestic Consumption



# 2020 Upland Consumption

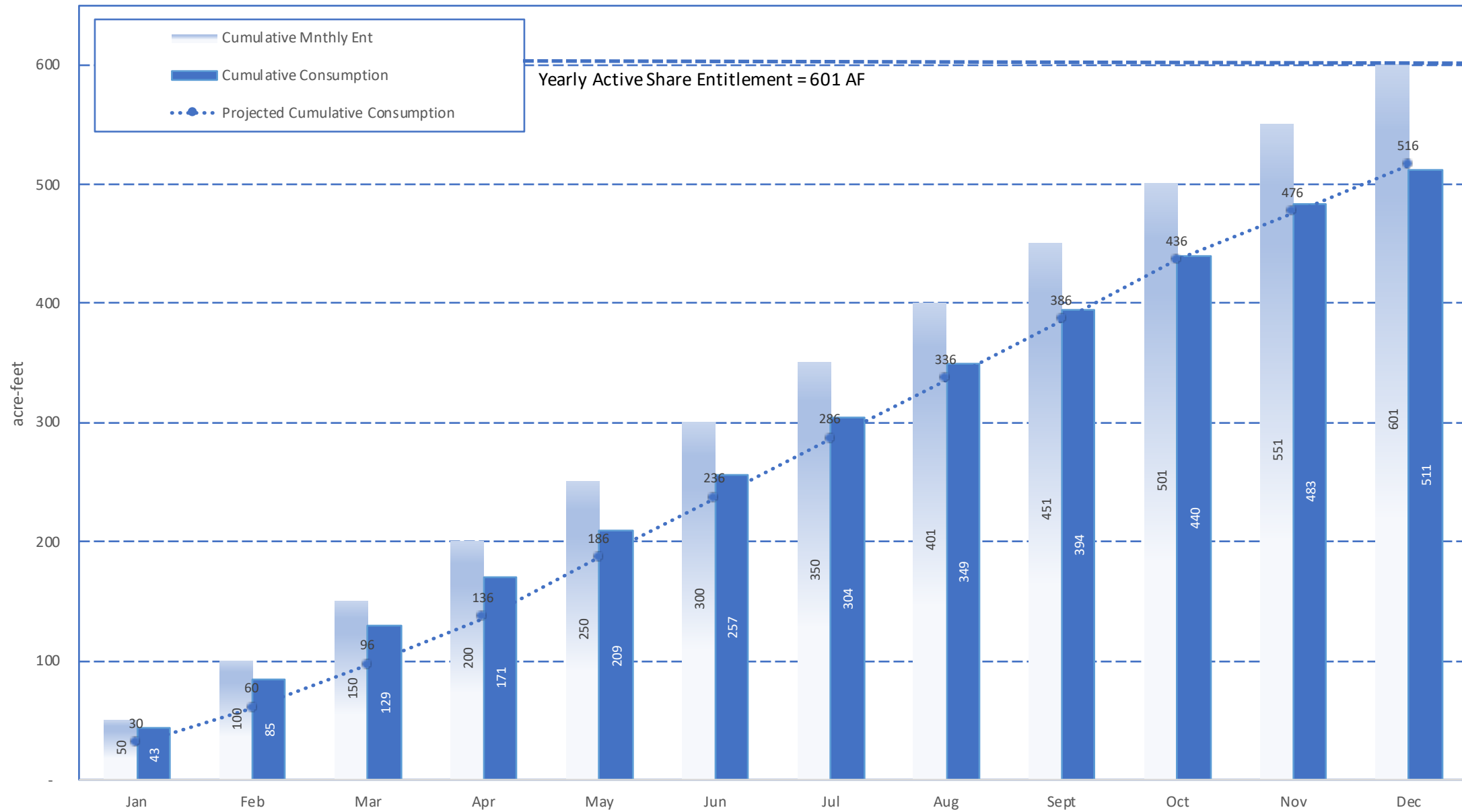


# 2020 Monte Vista Consumption

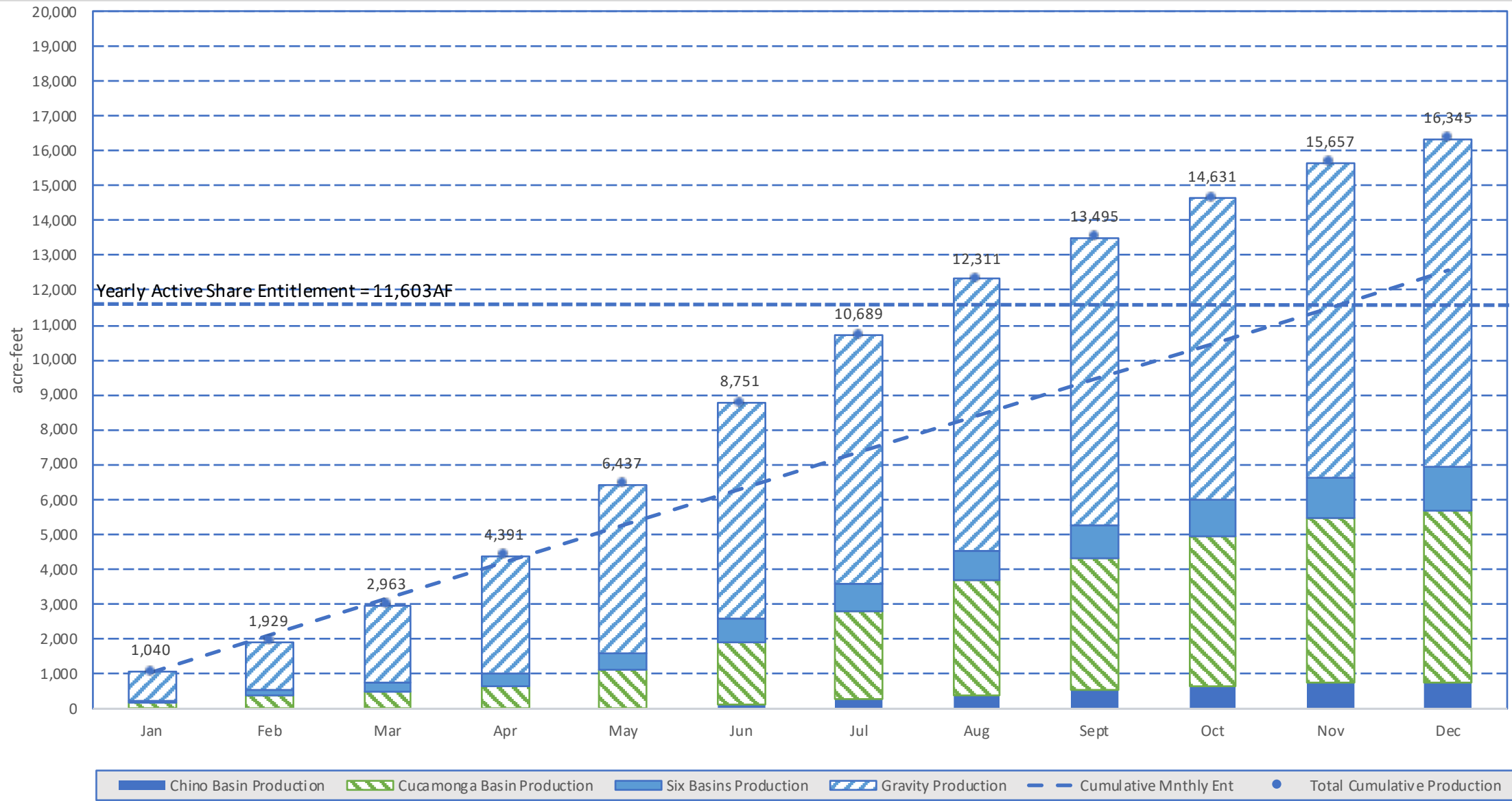




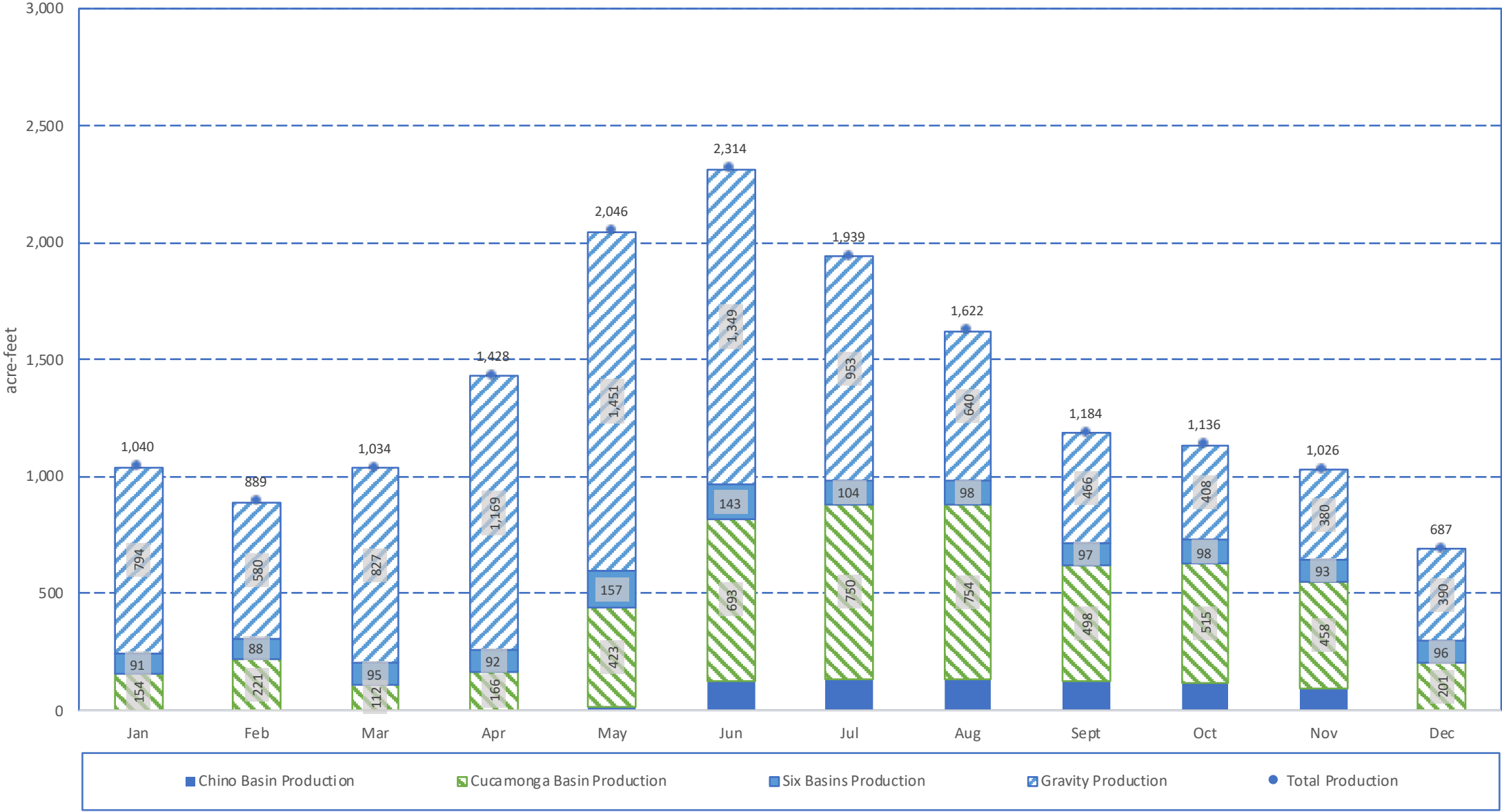
# 2020 Ontario Consumption



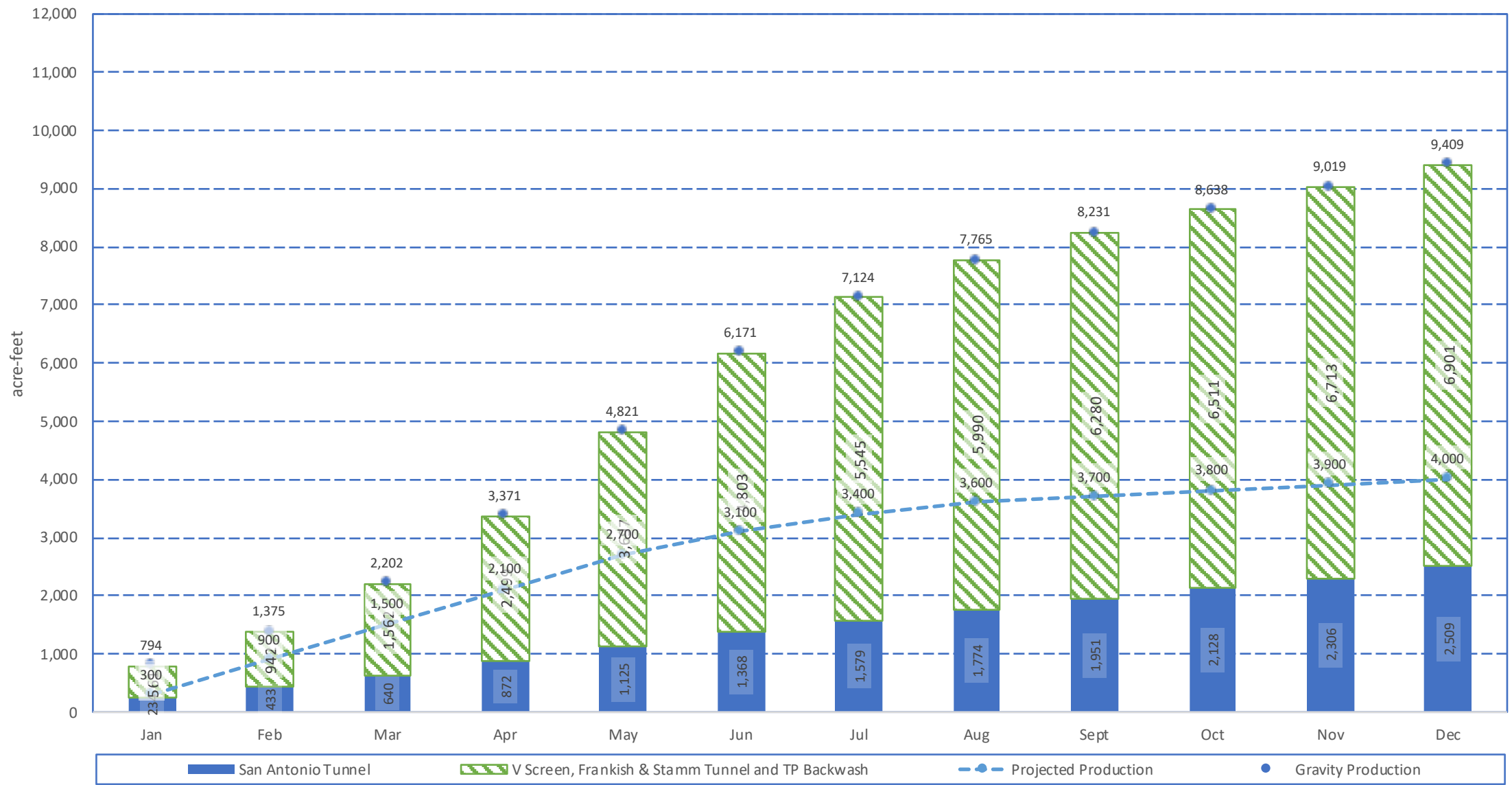
# 2020 Total Yearly Production



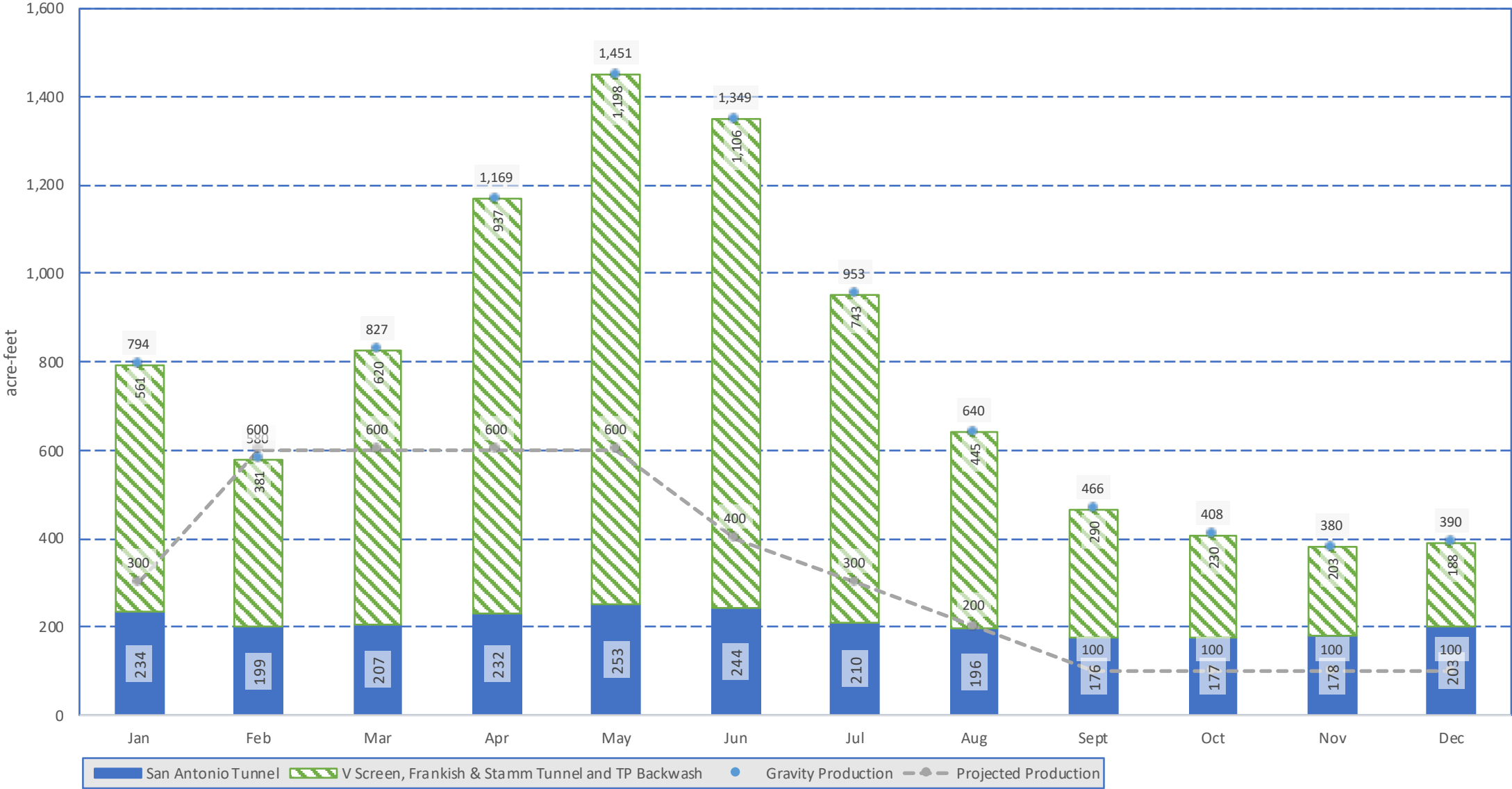
# 2020 Monthly Production



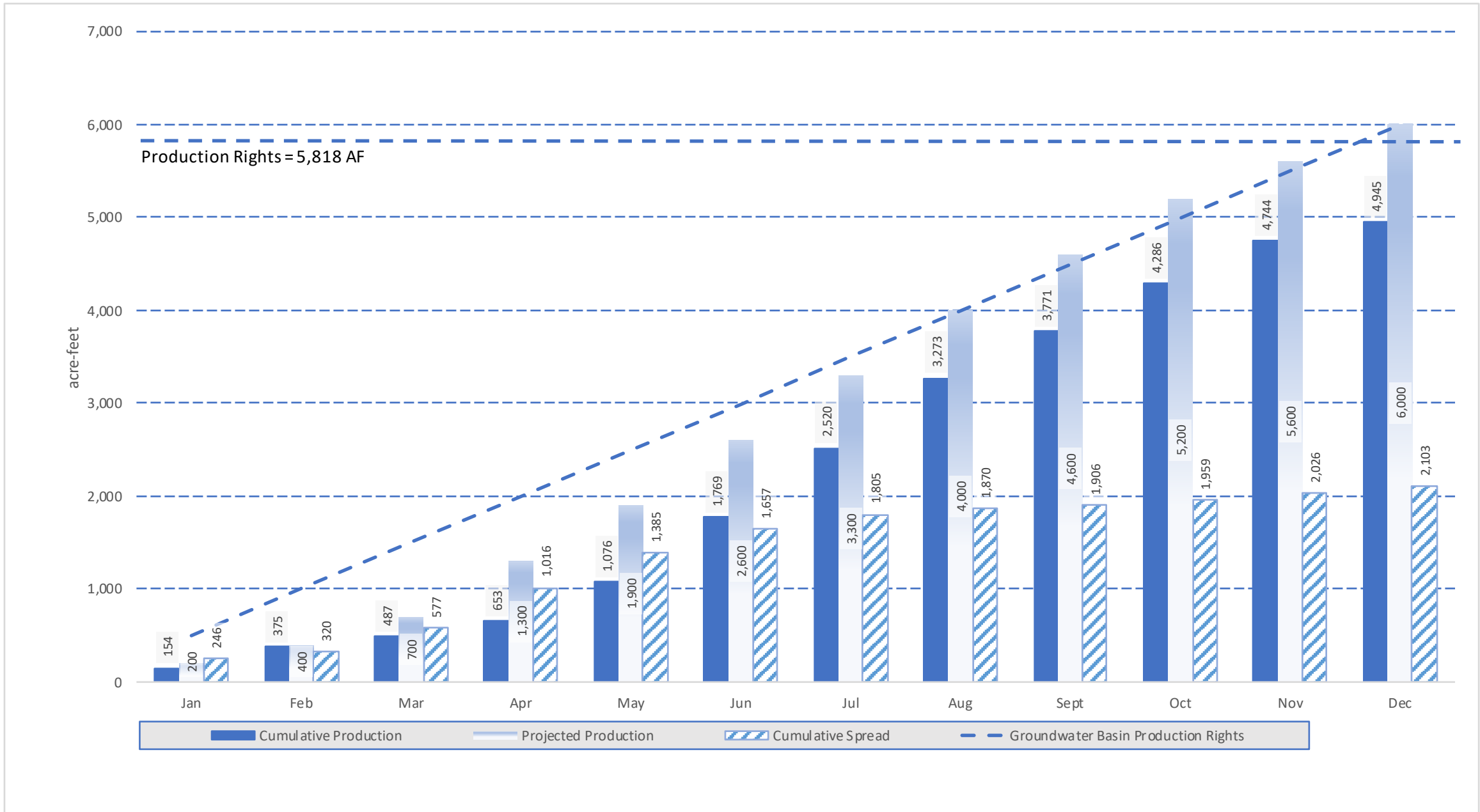
# 2020 Gravity Cumulative



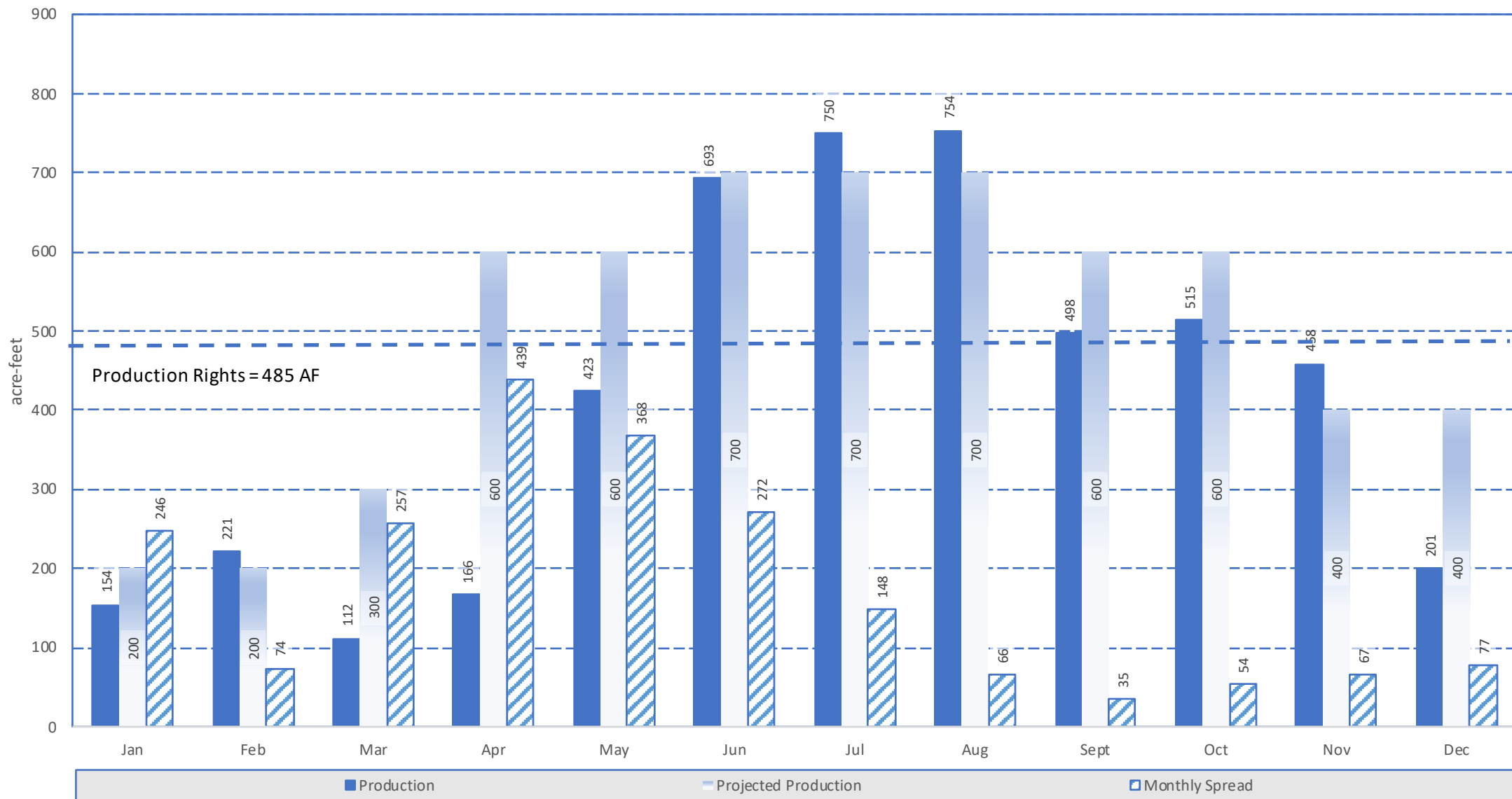
# 2020 Gravity Monthly



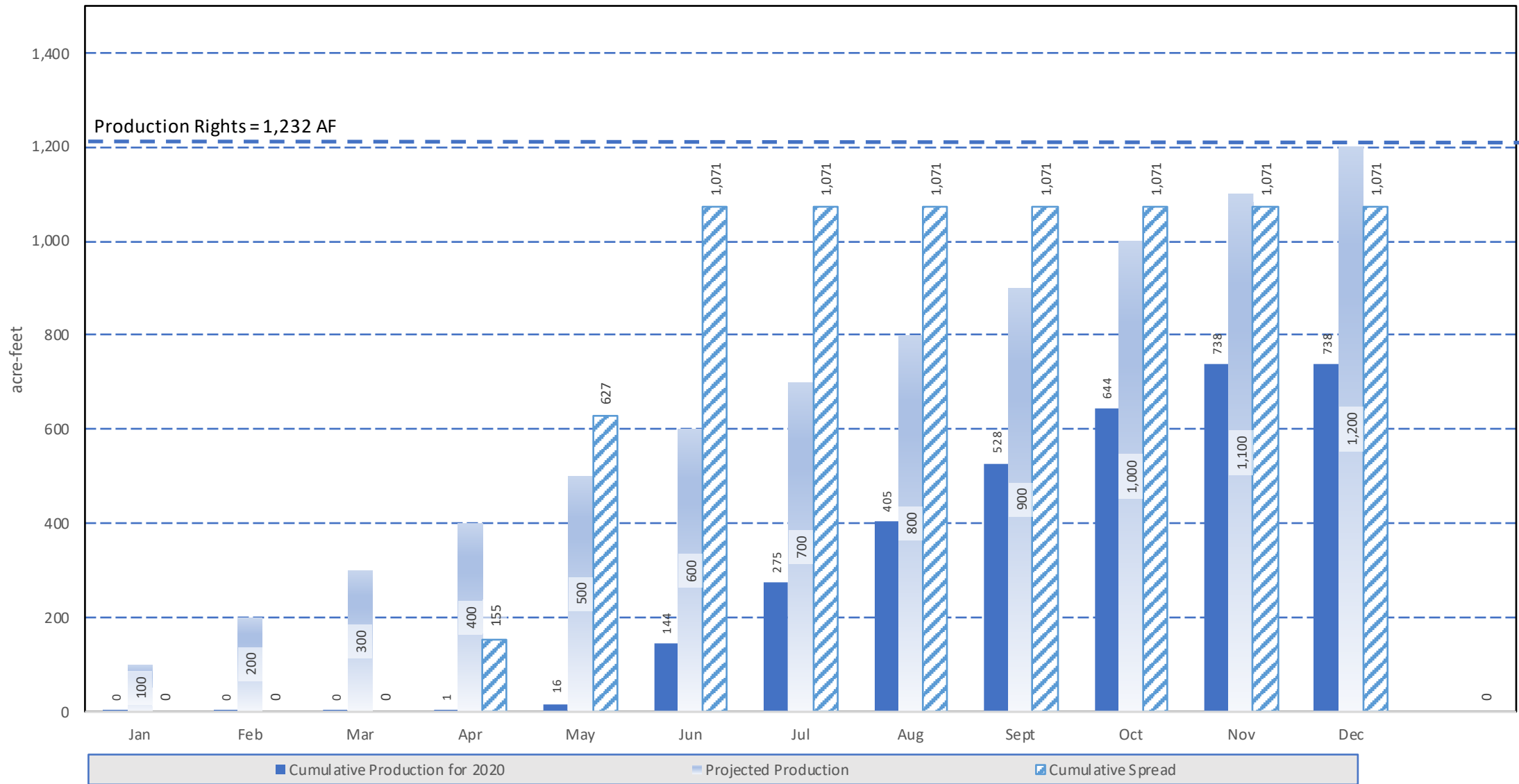
# 2020 Cucamonga Basin Cumulative



# 2020 Cucamonga Monthly

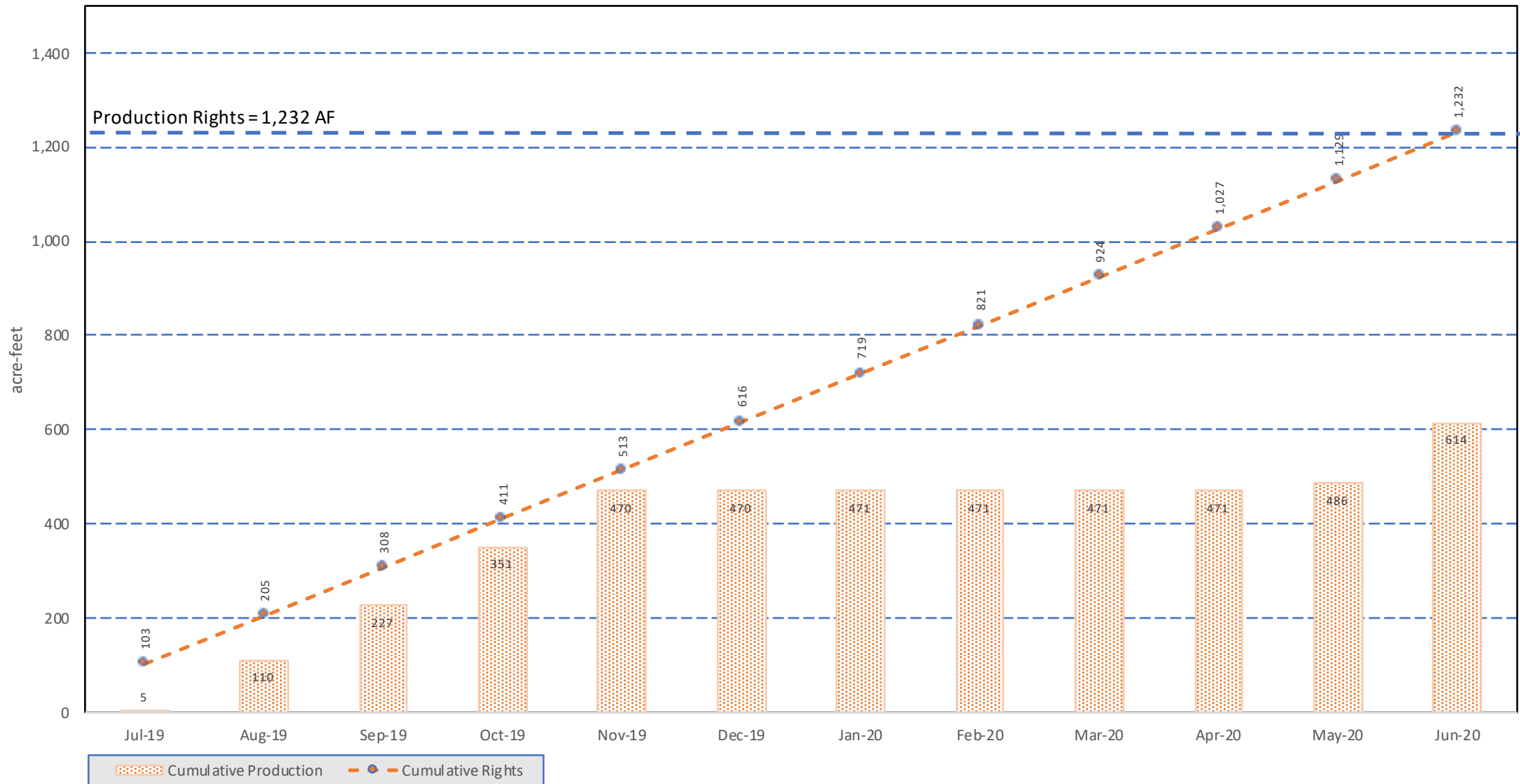


# 2020 Chino Basin Cumulative

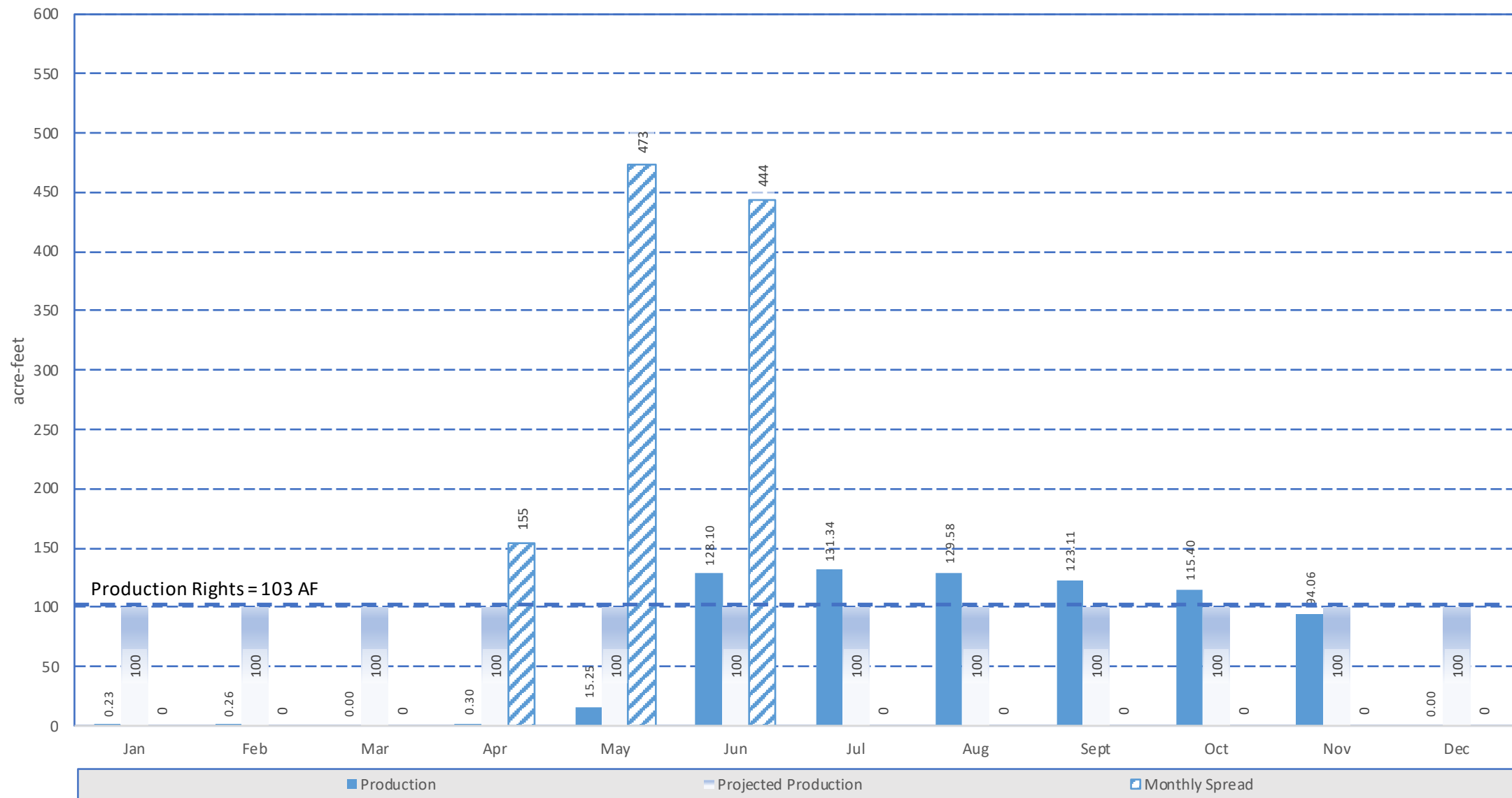




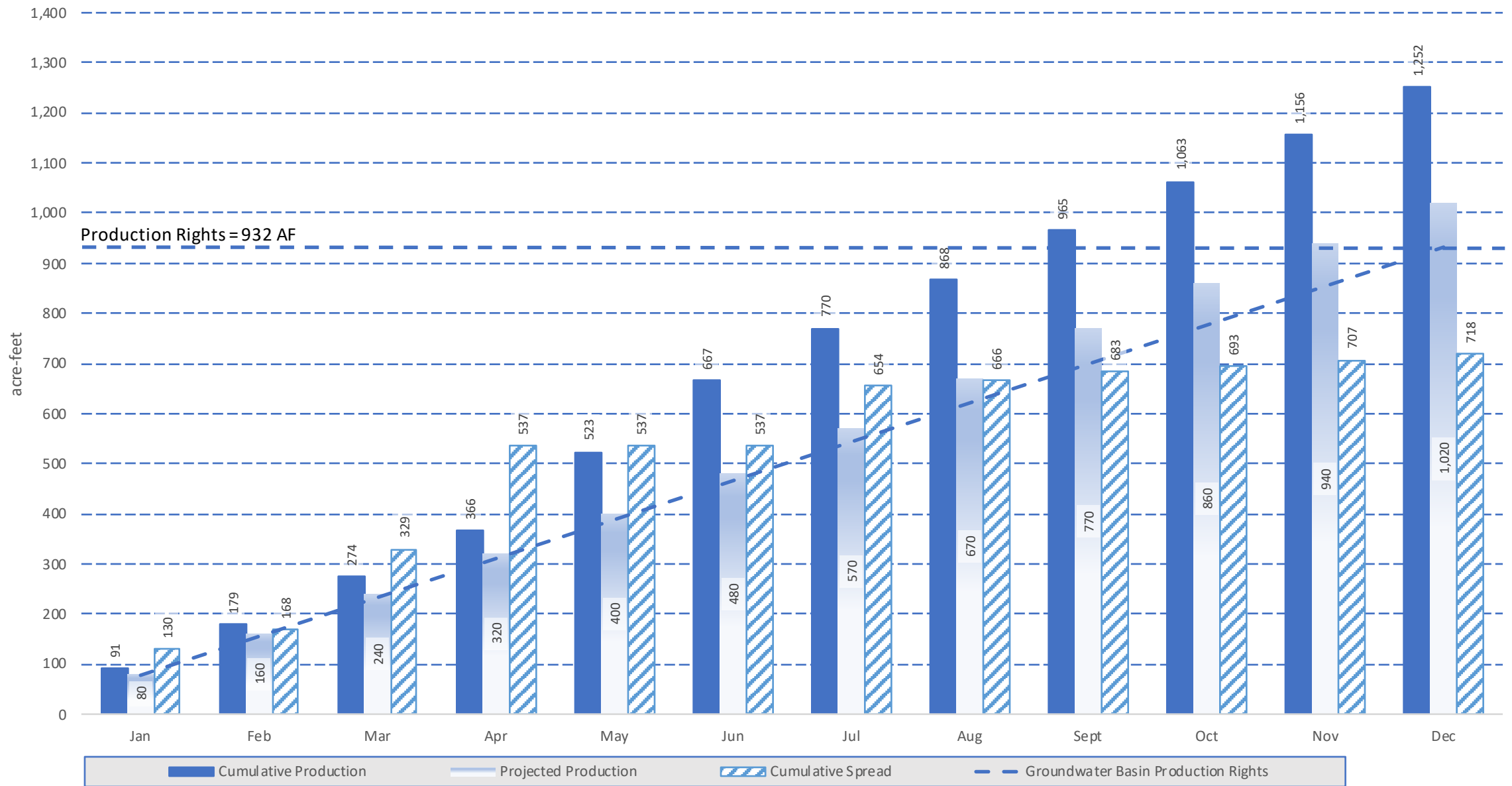
# 19-20 Chino Basin Cumulative



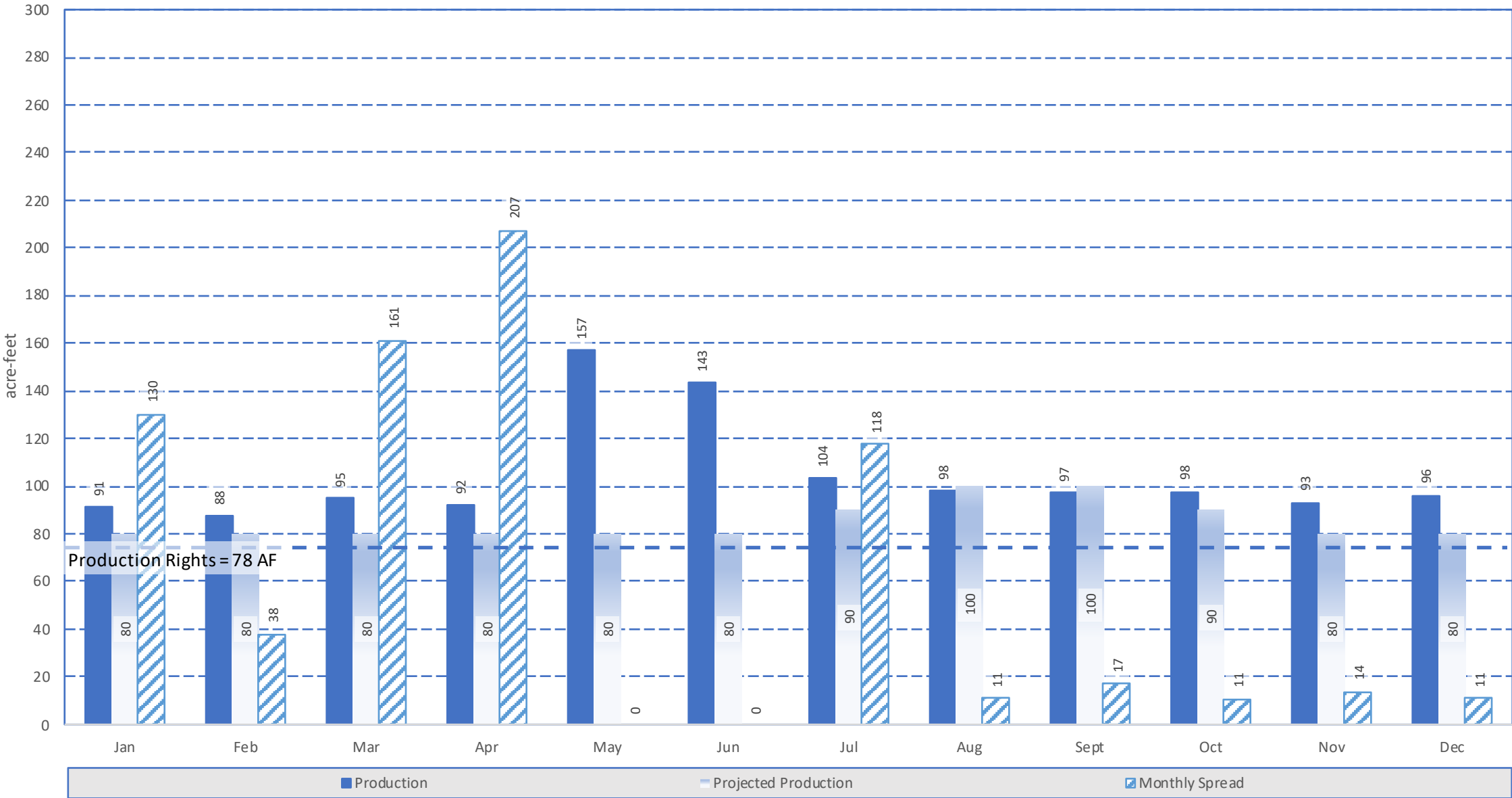
# 2020 Chino Basin Monthly



# 2020 6 Basin Cumulative



# 2020 6 Basin Monthly



**A. Water Supply through December 2020**

- Annual entitlement for CY2019 is 13,000 AF
  - Cumulative yearly production was 16,345 AF
  - Cumulative yearly consumption was 12,794 AF
  - Cumulative yearly spread was 3,893 AF
  - Cumulative unaccounted water was -343 AF

**Six Basins Production for 2020**

- Annual production right is 932 AF.
- Cumulative production was 1,252 AF. Production is sent to the WFA treatment facility to meet City of Ontario and MVWD entitlement.
- The Company spread a total of 718 AF.

**Cucamonga Basin Production for 2020**

- Annual production right is 5,818 AF.
- Cumulative production was 4,945 AF.
- The Company spread a total of 2,103 AF.

**Chino Basin Production for 2020**

- Annual production right is 1,232 AF.
- Cumulative production was 738 AF.
- The Company spread a total of 1,071 AF.

**Surface Water (San Antonio Creek) flow for 2020**

Total flow was 9,409 AF.

**Tunnel flow for 2020**

San Antonio Tunnel flow was 2,509 AF.

Frankish and Stamm Tunnel flow was 247 AF.

**B. Company Stock**

¼ share of water stock moved from active to dormant this transfer period.

**C. Communication and Information Activities**

Staff is communicating on our new "Facebook" page with 179 friends liking our old FB page and 68 customers have liked our new FB page. Communication is posted regularly on the new page and no new communication on the old Facebook page. Facebook is not able to merge the two Facebook pages; therefore, we are in discussion of possibly deleting the old page.

**D. Administration Matters**

Meetings of interest:

- Mon, Dec 14 – GM participated in confidential meeting with CBWM AP.
- Thu, Dec 17 – GM participated in confidential meeting with CBWM AP.
- Thu, Jan 7 – GM participated in confidential meeting with CBWM AP.
- Thu, Jan 14 – GM participated in confidential meeting with CBWM AP.

E. Groundwater Basin Matters

Chino Basin -

Spread Water from SAWCo - SAWCo has stopped spreading for the 2019/20 year. SAWCo has applied to spread 1,500 AF in 20/21 water year. Application has been fully executed.

Storage Management Plan / Optimum Basin Management Plan – Watermaster issued the final report on the 2020 Storage Management Plan on December 11<sup>th</sup>.

WM staff intend for the OBMP Implementation Plan to be attached to the Peace Agreement and will require a Peace Agreement amendment.

Discussion is currently focused on the CEQA requirements and a possibly reduced focus on a storage only plan.

Ag Pool Contest and Legal Expenses – In May 2017 the Agricultural Pool initiated adversarial proceedings contesting Appropriative Pool storage within the Chino Basin.

At the end of June 2020, the Agricultural Pool requested a last-minute considerable upward adjustment to their legal budget for the fiscal year ending June 30, 2020. The Agricultural Pool has also sizably increased its 2021 legal budget. These increases are directly related to the Agricultural Pool's actions against the Appropriative Pool. The Agricultural Pool expected that the Appropriative Pool would pay those costs per the Agricultural Pool's interpretation of the Peace Agreement.

The Appropriative Pool has objected to those costs being 'expenses' as defined by the Peace Agreement.

At the November 13<sup>th</sup> court hearing, judge ordered parties to mediate. ~~Negotiations to select a mediator remain ongoing.~~

At a court hearing on January 8 a mediator was selected, and a single day of mediation is scheduled. The Court is requiring mediation to be concluded by the next court hearing on May 26<sup>th</sup>. The Court has ordered both the AP and AgP to pay their own costs for mediation.

Six Basins –

A special meeting was held on December 15, 2020. The Watermaster approved additional funds of \$52,720 to update the draft PEIR to increase the size of a recharge basin for PVPA. The potential project is to construct a recharge basin at the San Antonio Spreading Grounds. Originally the basin was to be about 25 acres and 20 feet deep. Now the project that Holliday Rock is to perform at no cost is expected to be 50 acres and about 200 feet deep

Cucamonga Basin –

The working group met virtually on January 5<sup>th</sup>. Cucamonga Valley Water District (CVWD) is providing more comments along with West End Consolidated Water Company and we hope to get a signed Term of Reference document soon.

The group discussed proposed timetable to go out to bid for a new engineer starting January 2021. The Request for Proposal were due to go out on January 8<sup>th</sup> with responses due back by February 1<sup>st</sup>. The proposals will be posted online for all to review. There was also discussion on who owns the current modeling work by Wildermuth.

On January 11<sup>th</sup>, another meeting was held where Cucamonga Valley Water District recommended utilizing Wildermuth for the SGMA that is due April 1<sup>st</sup> and utilizing the time to vet various consultants. While San Antonio Water Company was not in agreement with this approach, we agreed in order to proceed with a cooperative approach to meet and greet other consultants for future utilization.

The next scheduled meeting is February 8<sup>th</sup>.

**Agenda Item No. 4H**

Item Title: Projects and Operations Update

Purpose:

To update the Board and Shareholders on Company capital projects.

Updates:

1507 – Office Relocation

Presentation to City of Upland originally scheduled for late September has been deferred until early 2021 at City Manager’s request.

1602 – Holly Drive Reservoir, Phase 2

A modified and reduced project was awarded to Paso Robles Tanks on September 15. Contract has been fully executed. Preconstruction meeting held. Material submittal process initiated.

Contractor has mobilized on site and started excavation of ring wall foundation.

The remaining civil portion of the contract (site pipelines) will be awarded in early 2021.

Original Budget .....	\$477,000
Original Contracts .....	\$783,260
Authorized Change Orders .....	NA
Current Contracts.....	\$783,260

1901 – Automated Meter Reading (AMR)

Contracts has been fully executed for \$738,870 for supply and installation of all domestic and production meters. Supplier working to integrate meters with our accounting software. Domestic meter installation started December 8. ~~Installation expected to be completed before end of January 2021.~~ Meter installation was halted due to QA/QC issues. Meter installation was started again on January 12, 2021. Company attempted a one-to-one communication effort with each meter account prior to installation, but that proved unsuccessful. Company has asked SAHA to spread the word about meter installations. Contractor is going door-to-door just prior to installation and distributing a Company letter discussing the process and providing contact information.

Company forces continue to assist in the project and will also be installing the larger flanged meters.

Approximately 300 meters have been exchanged over two weeks of effort to date. About 1,000 meters remain. Replacement efforts should be concluded by end of February.

Original Budget .....	\$770,000
Original Contracts .....	\$TBD
Authorized Change Orders .....	NA
Current Contracts.....	\$738,870

1902 – Cucamonga Crosswalls Mitigation

First of five years of mitigation occurred in April.  
Check-up mitigation occurred in the first week in August 2020.  
~~Work for 2020 has been completed.~~



1904 – Geographical Information System (GIS)

~~Tablet GIS system has been distributed to all field personnel. Project is complete.~~

Original Budget .....	\$50,000
Original Contracts .....	\$29,929
Authorized Change Orders .....	NA
FINAL Contracts .....	\$29,929

1905 – 2020 Master Plan

Computer Water Model being constructed by consultant. Hydrant flow testing occurred Nov 11<sup>th</sup>. Computer modeling being calibrated. Data gathering is an ongoing process. Company has purchased three data loggers and a pitot tube flow diffuser.

Original Budget .....	\$240,000
Original Contracts .....	\$204,085
Authorized Change Orders .....	NA
Current Contracts.....	\$204,085

2001 Reservoir 9 Pipeline

Bid opening occurred on Nov 10. Project was awarded to Downing Construction on November 17. Contract has been fully executed. Preconstruction meeting held on Dec. 10.

Material has been ordered and contractor has begun potholing existing utilities. Alignment is being refined in the field as conflicts are discovered.

Original Budget .....	\$408,000
Original Contracts .....	\$886,040
Authorized Change Orders .....	NA
Current Contracts.....	\$886,040

2002 Frankish Tunnel Improvements

Bid opening occurred on December 4<sup>th</sup>. Project was awarded to CP Construction on December 15, 2020. Contract is being executed.

Original Budget .....	\$50,000
Original Contracts .....	\$126,485
Authorized Change Orders .....	NA
Current Contracts.....	\$126,485

2003 Small Pipelines Project

Bid opening occurred on December 4<sup>th</sup>. Project was awarded to CP Construction on December 15, 2020. Contract is being executed.

Original Budget .....	\$519,000
Original Contracts .....	\$738,290
Authorized Change Orders .....	NA
Current Contracts.....	\$738,290

2007 Well 19

Staff is working on a Request for Proposals to construct a new Well 19. RFP should be released ~~later~~ this next year for consideration by the Board.

**Agenda Item 4J**

**Item Title: Conservation Programs Update**

**Purpose:**

Update on the Company's existing water conservation programs

**I. Local Assistance in meeting Best Management Practices**

**Conservation rebates: As of 12/31/2020**

<b>Residential Rebate Programs- (Fiscal year) thru Metropolitan Water Dist.</b>	<i>Devices/ Rebates</i>	<i>Est. gallons saved/ device/year</i>	<i>Total est. gallons saved per year*</i>
<i>High Efficiency Clothes Washers</i>	2	11,243	<b>22486</b>
<i>Rotating Nozzles</i>	0		
<i>Weather Based Irrigation Controllers</i>	1	105,917	<b>105917</b>
<i>High Efficiency Toilets (premium)</i>	1	13,851	<b>13851</b>
<i>Rain Barrels</i>	0	619	
<i>Turf Removal</i>	0		
<b>Residential Program thru Chino Basin Water Conservation District</b>			
<i>Landscape Audit</i>	1	3485	3485
<b>Total Savings for calendar year – thru 12/31/2020</b>			<b>145,739</b>

*Funding is limited and rebates issued on first come, first served basis.*

**II. SAWCo Efforts in meeting Demand Mgmt. Measures (DMM's) as of 12/31/2020**

<i>SAWCo Programs- (2020)</i>	<i>Total Budget:</i>	<i>Devices/Rebates</i>	<i>Est. gallons saved per device per year</i>	<i>Total est. gallons saved per year</i>
<i>Toilet Direct Installation for SAWCO customers</i>	<i>\$10,000 Cost to date: \$1,105.00 (35 toilets)</i>	<b>4</b>	<b>15,600</b>	<b>62,400</b>
<b>SAWCo Wholesale Agencies Assistance- Toilet Direct installation</b>	<i>\$20,000 Cost to date: \$8,805 (70 toilets)</i>	<b>32</b>	<b>15,600</b>	<b>499,200</b>
<b>TOTAL</b>		<b>36</b>		<b>561,600</b>

January 19, 2021

<i>SAWCo Financial Assistance for leaks</i>	<i>2020 to date</i>	<i>2019</i>	<i>2018</i>	
<i>Assistance Total</i>	<i>\$9,198.53</i>	<i>\$31,782.54</i>	<i>\$8,474.70</i>	

Financial Assistance Program – Adjustments made when customer has requested in writing a reprieve on their bill after repairing leak(s).

**Agenda Item No. 6A**

**Item Title: Emergency Power Generator for Holly Drive Booster**

**Purpose:**

Discussion and possible action regarding the installation of a gas-powered generator at the Holly Drive Booster Station.

**Issue:**

Southern California Edison self-induced Power Outages prevent the company from running booster stations without secondary power sources.

**Manager's Recommendation:**

Authorize the General Manger to install a natural gas-powered generator at the Holly Drive Booster Station for a not-to-exceed amount of \$80,000 (current quote + ~10% plus est. \$15k installation cost for Southern California Gas Company service).

**Background:**

Staff has been assessing needs for alternative power when Southern California Edison deems it necessary to stop electrical service. Typically, these power shutoffs are triggered by high wind advisories. Reliance on rental generators provides some power redundancy, but there are three key facilities that staff has identified as important enough to install stationary generators; Booster #15 (Holly Drive) and #17 (V Screen) and Shaft 6.

Shaft 6 provides disinfection to the tunnel water that feeds the domestic system. It is critical infrastructure that requires power 24/7 for the biological safety of our system. In the past, batteries have provided limited standby power. It appears that SCE intends to exercise their shut-off authority with zeal in the future, necessitating a more robust secondary power source at Shaft 6. Staff received a quote to install an LP supplied generator for \$6,436 (see attached). I have issued a PO for installation of this generator. Installation of an LP tank and feed line is estimated to be \$1,000. Total project budget is \$7,500.

Booster Station #17 provides water to our services in San Antonio Canyon up to the Forest Service Station. There is no storage within this service zone, which means when the pumps can't run there is no water service. It is a hydropneumatic zone where an air compressor works in tandem with the water pumps to provide the necessary pressure for service. Staff received a quote to install an LP supplied generator for \$14,510 (see attached). I have issued a PO for installation of this generator. Installation of an LP tank and feed line is estimated to be \$1,500. Total project budget is \$16,000.

Booster #15 (Holly Drive) provides water to the highest tank site in our system, Holly Reservoir. We are in the process of increasing total storage at the Holly Drive tank site to 200,000 gallons. The ability to move water into our highest reservoirs provides redundancy to the entire system, as we can move water from those tanks down into lower tanks. This is a critical component of any long-term power outage within our service area. The attached quote for a natural gas-powered generator is for \$61,366. I have asked staff to secure two additional quotes. Once those quotes are received, I intend to return to the Board for authorization to install a new secondary power generator at the Holly Drive Booster Station. We will also apply for a new service from Southern California Gas Company, estimated at \$15k. Total project budget is \$80,000.

Impact on the Budget:

\$103,500 total Capital Improvements, unbudgeted.

- \$7,500 for Shaft 6
- \$16,000 for Booster Station #17
- \$80,000 for Booster Station #15 (est.)

Previous Actions:

None.



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FAX (909) 428-9620

San Diego County

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Escondido, CA 92029  
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FAX (760) 480-4333

**Quotation QT20422992**

**1/12/21**

To: San Antonio Water Company

Attn: Tommy Hudspeth

Project Name: **Booster Station #17 / 25 kW LP Gas powered Genset**

Thank you for your inquiry. Delivery of these units would be about 16 weeks. We are pleased to submit our quote as follows :

**1 - Generac QT Series generator set**

- **25kW engine-driven standby generator:**
- **UL2200 listed**
- **digital control system including isochronous governor system and V/F voltage regulation**
- **selectable low-speed weekly exercise function**
- **2.4 liter liquid-cooled naturally aspirated engine**
- **alternator configured for 277/480 vac 3 phase 4-wire 60 Hz output**
- **natural gas fuel system with customer connection fitting external to the genset base frame**
- **weather protective sound attenuating steel enclosure with electrostatically-applied and baked powder coat finish**
- **factory installed critical-grade exhaust system**
- **QTA Series option package including factory-installed 10 amp battery charger and coolant heater for compliance with applicable NFPA standards**

**1 - TRANSFER SWITCH - TX SERIES**

- **100 Amp, 3 pole, 277/480 VAC three phase, 60 Hz, with 2-Wire Start Circuit**
  - **Utility Voltage Sensing Controls:**
    - **Adjustable Drop-out and Pick-up**
    - **Adjustable Utility Interrupt Delay**
  - **Adjustable Logic Controls:**
    - **Minimum Standby Voltage**
    - **Minimum Standby Frequency**
    - **Engine Warmup**
    - **Return to Utility**
    - **Engine Cooldown**
    - **Transfer on Exercise**
- **Enclosure Heater**
- **Double Set of Form C Auxiliary Contacts**
- **UL Listed 1008 by ETL**
- **Controller Cover, Padlockable, Black**
- **NEMA 3R Enclosure**
- **3 Owner's Manuals**
- **35KA Contactor Withstand and Closing Rating**
- **In Phase Only Transfer**
- **Standard two year basic warranty**
- **TX301NN0100K3CH**

**Price as quoted \$ 14,510.00**

**START & TEST INCLUDED (SEE DETAIL BELOW)  
SALES TAX IS NOT INCLUDED**

**Delivery Freight \$ FOB Upland  
Offloading and/or Setting \$ not included**

**Start and Test** **\$ included**  
**SCAQMD Permitting** **\$ Not Required**  
Estimated Delivery 16 weeks for orders placed this week  
Prices valid for 30 days from above date  
FOB: Pape Power Systems –

**Specifications** *This quote may or may not meet all jobsite requirements. Please read any exceptions that we may have taken to the specification sections listed below. This quote is based on our understanding of your Verbal specifications only, which are documented in our quotation. Any other specification sections may or may not comply.*

**Shipment**

*This price is for one (1) delivery F.O.B. jobsite on truck curbside unless noted. Off loading and placement of the goods shall be solely your responsibility. All deliveries are Monday through Friday 9:00 a.m. to 3:00 p.m. Second attempt deliveries or deliveries outside normal business hours will be invoiced as necessary. Deliveries to customer's site are subject to standby fees if the truck is not unloaded within one (1) hour of arrival at the customer's site. A standby fee of \$135.00 per hour will be charged for each hour the truck has to wait to be unloaded.*

**STARTUP & TEST**

*Pape Power Systems will perform one (1) initial Startup & Test upon completion of installation by others if included in the quote. We will not perform a Startup & Test until you have properly completed the installation and returned our completed Installation Check List. Startup & Test conducted during normal business hours of 8:00 a.m. to 5:00p.m., Monday through Friday. Fuel for testing and filling is not included unless as noted in this quote. Startup & Test outside normal business hours will be invoiced as necessary.*

- 1. One Startup & Test service call to the jobsite is included unless noted. Additional trips due to jobsite conditions beyond our control will be invoiced as necessary; this includes second trips because of improper or incomplete installation issues.*
- 2. Start & Test will be conducted per specifications and using available building load unless noted. Building load should be available during startup & test so the generator can be adjusted properly for the building load. Additional trips to test with building load will be invoiced as necessary.*

**Not a Contractor**

*Pape Power Systems is a supplier of materials and related services; Pape Power Systems is not a contractor. Pape Power Systems is not responsible for any part of the installation of the supplied equipment, including but not limited to the following: permits, meeting installation codes, pouring concrete, building of generator room, plumbing, piping, fuel, proper fuel supply, exhaust system installation, proper ducting, insulation, wiring, mounting, field painting, or anchoring of equipment. Retention is not acceptable.*

**Credit**

*Credit is subject to Pape Power Systems approval in its sole discretion. This quote in no way constitutes approval of credit.*

**General Terms of Payment – Subject to Credit Department Approval**

***Net on Invoice. unless otherwise noted.***

***FOB Point: Job Site unless otherwise noted.***

**TERMS OF THE SALE**

*Unless otherwise specifically stated, terms are net10 days on invoice based on the date of invoice. F.O.B. delivered, sales or use taxes, any type of property tax or any manufacturer's or other excise tax levied by federal, state or municipal government or any sub-division thereof, are the liability of the purchaser and if paid by the seller are rechargeable to the purchaser. All sales are subject to the approval of our credit department. This and all subsequent purchases are payable to Pape Power Systems The seller reserves the right to cancel this contract and collect fees as noted in "cancellations" upon:*

1. Breach of contract by the purchaser.
2. Failure by purchaser to make payments as required.
3. Insolvency or bankruptcy of the purchaser the seller may require advance payment for security or may cancel an order if the seller, in good faith, doubts the purchaser's ability to pay in general.

No terms contained in the purchaser's purchase order, shipping request or other communications shall vary the terms and conditions of this agreement, expressed herein, whether or not shipment of the goods followed receipt of such purchase order or any other communication.

### **ACCEPTANCE**

All quotations are subject to prompt acceptance and transmittal of order. Prices are subject to change without notice unless otherwise stated. This quote is good for at least 30 days from issue date. Contracts and agreements are not valid unless approved and accepted in writing in the corporate office. All contracts shall be deemed to have been executed in California.

### **PURCHASE /FACTORY ORDER POLICY**

Orders will be placed at the factory only after the signed quotations and/or purchase orders are returned to **Pape Power Systems**.

### **CANCELLATIONS**

Orders cannot be scheduled, cancelled, specifications changed or goods returned without seller's prior permission. Acceptance is conditional upon reimbursement for consequential loss to the seller. Change order costs will be quoted by the seller at the time of change. Some change orders may not be possible depending on when changes are requested during production of the order. **A minimum 30% restocking fee will be charged for any and all cancelled orders if accepted by the seller.** Special orders may not be accepted by the seller for return.

### **STORAGE FEES**

Units stored beyond 15 days of originally scheduled delivery date will be charged 3% of the sell price per month.

### **WARRANTIES**

The seller's liability is limited to making good defects in workmanship or material under the manufacturer's warranty and shall not exceed the purchase price of the defective item. The seller in no event shall be liable for damages to persons or property arising out of the use of items sold. The equipment must have reasonable means and access for warranty repair to be done. This includes the means and access for removal of the complete generator assembly and/or major components. If reasonable access is not provided, additional charges not covered by warranty will apply. This warranty supersedes all prior assurances, written or oral made by the seller, its agents or representatives.

### **DELAYS OF PAYMENT TO THE SELLER**

Payment is due to **Pape Power Systems** upon the agreed terms as listed in the quote. **Pape Power Systems** is responsible for providing the equipment and services as listed in the quote and is not an installation contractor. **Pape Power Systems** is not responsible for cancelations or delays in construction, equipment not being ready for startup as scheduled, improper installation per the equipments installation guidelines, not possessing the proper permits, not meeting NEC, NFPA or any other local or national codes as it pertains to the equipment installation. A fee will be charged of 3% of the equipment cost per month beyond 15 days of the terms listed in the quote for delays in payment for any of the listed reasons.



**DELIVERIES**

*Approximate lead time is **16 weeks ARO**. Promises of delivery are given as accurately as conditions will permit, but seller does not guarantee to accomplish shipments on date or dates mentioned.*

*Thank you for this opportunity to quote **GENERAC** products. Please call if we may answer any questions, or be of further service.*

Submitted By,  
Pape Power Systems  
**Paul Crafts**  
**Territory Manager**  
8089 Cherry Avenue  
Fontana, CA 92336  
Cell (562) 639-3145 (best way to reach me by phone)  
Office (909) 428-3400 / Fax # (951) 247-4579  
[pcrafts@papemh.com](mailto:pcrafts@papemh.com)

Acknowledgement **Quotation # 20422992**

Prior to ordering equipment, please sign and return as a confirmation of the above terms & conditions.

Acknowledgement:

Accepted By: \_\_\_\_\_

Firm Name: \_\_\_\_\_

Customer P.O.: \_\_\_\_\_ Date: \_\_\_\_\_



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**Quotation QT20400426**

**1/12/21**

To: San Antonio Water Company

Attn: Tommy Hudspeth

Project Name: Holly Drive - Booster Station #19 / 150 kW Diesel powered Genset

Thank you for your inquiry. Delivery of these units would be about 14 weeks. We are pleased to submit our quote as follows:

**1 - Generac Industrial diesel engine-driven generator set with turbocharged/aftercooled 6-cylinder 6.7L engine, consisting of the following features and accessories:**

- **Stationary Emergency-Standby rated**
- **150 kW Rating, wired for 277/480 VAC three phase, 60 Hz**
- **Permanent Magnet Excitation**
- **With upsized 200 kW alternator**
- **Level 2 Acoustic Enclosure, Steel**
  - **Industrial Grey Baked-On Powder Coat Finish**
  - **Diesel Particulate Filter Installed**
- **UL2200**
- **EPA Certified**
- **H-100 Control Panel**
  - **Meets NFPA 99 and 110 requirements**
  - **Temp Range -40 to 70 degrees C**
  - **Digital Microprocessor:**
    - **Two 4-line x 20 displays, full system status**
    - **3 Phase sensing, +/-0.25% digital voltage regulation**
    - **RS232, RS485 and Canbus remote ports**
    - **Waterproof connections**
    - **All engine sensors are 4-20ma for minimal interference**
    - **Programmable I/O**
    - **Built-in PLC for special applications**
  - **Engine function monitoring and control:**
    - **Full range standby operation; programmable auto crank, Emergency Stop, Auto-Off-Manual switch**
    - **Isochronous Governor, +/-0.25% frequency regulation**
    - **Full system status on all AC output and engine function parameters**
    - **Service reminders, trending, fault history (alarm log)**
    - **I2T function for full generator protection**
    - **Selectable low-speed exercise**
  - **HTS transfer switch function monitoring and control**
  - **2-wire start controls for any 2-wire transfer switch**
- **110 AH, 925 CCA Group 31 Batteries, dual-paralleled, with rack, installed**
- **Standard MLCB, 80% rated thermal-magnetic**
  - **250 Amp**
- **Battery Charger, 10 Amp, NFPA 110 compliant, installed**
- **Coolant Heater, 1500W**
- **24" 322 Gallon Double-Wall UL142 Basetank, 28 hour run time at full load**
  - **Mechanical fuel level indicator gauge**
  - **Electronic fuel level sender**
  - **Emergency Vent**
- **3 Owner's Manuals**
- **120V GFCI and 240V Outlet**
- **Standard 2-Year Limited Warranty**
- **SD0150KG176.7D18HPLY3**

**1 - TRANSFER SWITCH - TX SERIES**

- **400 Amp, 3 pole, 277/480 VAC three phase, 60 Hz, with 2-Wire Start Circuit**
  - **Utility Voltage Sensing Controls:**
    - **Adjustable Drop-out and Pick-up**
    - **Adjustable Utility Interrupt Delay**
  - **Adjustable Logic Controls:**
    - **Minimum Standby Voltage**
    - **Minimum Standby Frequency**
    - **Engine Warmup**
    - **Return to Utility**
    - **Engine Cooldown**
    - **Transfer on Exercise**
- **Enclosure Heater**
- **Double Set of Form C Auxiliary Contacts**
- **UL Listed 1008 by ETL**
- **Controller Cover, Padlockable, Black**
- **NEMA 3R Enclosure**
- **3 Owner's Manuals**
- **35KA Contactor Withstand and Closing Rating**
- **In Phase Only Transfer**
- **Standard two year basic warranty**
- **TX611NN0400K3CH**

**Price as quoted    \$ 55,970.00**

**START & TEST INCLUDED (SEE DETAIL BELOW)  
SALES TAX IS NOT INCLUDED**

<b>Delivery Freight</b>	<b>\$ FOB Upland</b>
<b>Offloading and/or Setting</b>	<b>\$ not included</b>
<b>Start and Test</b>	<b>\$ included</b>
<b>Diesel Particulate Filter</b>	<b>\$ included</b>
<b>SCAQMD Permitting</b>	<b>\$3,950.00</b>

Estimated Delivery 14 weeks for orders placed this week  
Prices valid for 30 days from above date  
FOB: Pape Power Systems –

**Specifications** *This quote may or may not meet all jobsite requirements. Please read any exceptions that we may have taken to the specification sections listed below. This quote is based on our understanding of your Verbal specifications only, which are documented in our quotation. Any other specification sections may or may not comply.*

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noted. Building load should be available during startup & test so the generator can be adjusted properly for the building load. Additional trips to test with building load will be invoiced as necessary.

### **Not a Contractor**

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### **Credit**

*Credit is subject to Pape Power Systems approval in its sole discretion. This quote in no way constitutes approval of credit.*

### **General Terms of Payment – Subject to Credit Department Approval**

***Net on Invoice. unless otherwise noted.***

***FOB Point: Job Site unless otherwise noted.***

### **TERMS OF THE SALE**

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- 1. Breach of contract by the purchaser.*
- 2. Failure by purchaser to make payments as required.*
- 3. Insolvency or bankruptcy of the purchaser the seller may require advance payment for security or may cancel an order if the seller, in good faith, doubts the purchaser's ability to pay in general.*

*No terms contained in the purchaser's purchase order, shipping request or other communications shall vary the terms and conditions of this agreement, expressed herein, whether or not shipment of the goods followed receipt of such purchase order or any other communication.*

### **ACCEPTANCE**

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### **PURCHASE /FACTORY ORDER POLICY**

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### **STORAGE FEES**

*Units stored beyond 15 days of originally scheduled delivery date will be charged 3% of the sell price per month.*

**WARRANTIES**

*The seller's liability is limited to making good defects in workmanship or material under the manufacturer's warranty and shall not exceed the purchase price of the defective item. The seller in no event shall be liable for damages to persons or property arising out of the use of items sold. The equipment must have reasonable means and access for warranty repair to be done. This includes the means and access for removal of the complete generator assembly and/or major components. If reasonable access is not provided, additional charges not covered by warranty will apply. This warranty supersedes all prior assurances, written or oral made by the seller, its agents or representatives.*

**DELAYS OF PAYMENT TO THE SELLER**

*Payment is due to Pape Power Systems upon the agreed terms as listed in the quote. Pape Power Systems is responsible for providing the equipment and services as listed in the quote and is not an installation contractor. Pape Power Systems is not responsible for cancelations or delays in construction, equipment not being ready for startup as scheduled, improper installation per the equipments installation guidelines, not possessing the proper permits, not meeting NEC, NFPA or any other local or national codes as it pertains to the equipment installation. A fee will be charged of 3% of the equipment cost per month beyond 15 days of the terms listed in the quote for delays in payment for any of the listed reasons.*

**DELIVERIES**

*Approximate lead time is **14 weeks ARO**. Promises of delivery are given as accurately as conditions will permit, but seller does not guarantee to accomplish shipments on date or dates mentioned.*

*Thank you for this opportunity to quote **GENERAC** products. Please call if we may answer any questions, or be of further service.*

Submitted By,  
Pape Power Systems

**Paul Crafts**  
**Territory Manager**  
8089 Cherry Avenue  
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Cell (562) 639-3145 (best way to reach me by phone)  
Office (909) 428-3400 / Fax # (951) 247-4579  
[pcrafts@papemh.com](mailto:pcrafts@papemh.com)

Acknowledgement **Quotation # 20400426**

Prior to ordering equipment, please sign and return as a confirmation of the above terms & conditions.

Acknowledgement:

Accepted By: \_\_\_\_\_

Firm Name: \_\_\_\_\_

Customer P.O.: \_\_\_\_\_ Date: \_\_\_\_\_



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Phone (760) 480-5656  
FAX (760) 480-4333

**Quotation QT20422982**

**1/12/21**

**To: San Antonio Water Company**

**Attn: Tommy Hudspeth**

**Project Name: Holly Drive - Booster Station #19 / 150 kW Natural Gas powered Genset**

Thank you for your inquiry. Delivery of these units would be about 12 weeks. We are pleased to submit our quote as follows:

**1 - Generac Industrial gaseous engine-driven generator, turbocharged/aftercooled 6 cylinder 14.2L engine, consisting of the following features and accessories:**

- **Stationary Emergency-Standby rated**
- **150 kW Rating, wired for 277/480 VAC three phase, 60 Hz**
- **Permanent Magnet Excitation**
- **With upsized K0200124Y21 alternator**
- **Level 2 Acoustic Enclosure, Steel**
  - **Industrial Grey Baked-On Powder Coat Finish**
- **UL2200**
- **EPA Certified**
- **Power Zone Digital Control Panel for Single or MPS Generators**
  - **Meets NFPA 99 and 110 requirements**
  - **Temp Range -40 to 70 degrees C**
  - **Humidity 2 – 95% (Non Condensing)**
  - **UL6200**
  - **C-ETL-US**
  - **CE**
  - **FCC**
  - **IEC801 (Radiated Emissions, Susceptibility, and Surge Immunity)**
  - **7" Resistive Color Touchscreen**
    - **Built-in Wi-Fi, Bluetooth, and Webserver**
    - **IP65 (front)**
    - **Auto/Manual/Off key switch, Alarm Indication, Not in Auto Indication, audible alarm, emergency stop switch**
  - **Dual Core Digital Microprocessor**
    - **RS485, Ethernet and CANbus ports**
  - **All engine sensors are 4-20ma for minimal interference**
    - **Sensors: Oil Pressure, optional Oil Temp, Coolant Temp and Level, Fuel Level/Pressure (where applicable), Engine Speed, DC Battery Voltage, Run-time Hours, Generator Voltages, Amps, Frequency, Power, Power Factor**
    - **Alarm Status: Low or High AC Voltage, Low or High Battery Voltage, Low or High Frequency, Pre-low or Low Oil Pressure, Pre-high or High Oil Temp (optional), Low Water Level and Temp, Pre-high or High Engine Temp, High, Low, and Critical-low Fuel Level/Pressure (where applicable), Overcrank, Over and Under Speed, Unit Not in Automatic**
    - **Programmable I/O**
    - **Built-in PLC for special applications**
  - **Engine function monitoring and control:**
    - **Full range standby operation; programmable auto crank, Emergency Stop, Auto-Off-Manual switch**
    - **Isochronous Governor**
      - **0.25% digital frequency regulation with: soft-start ramping - adjustable, gain - adjustable, overshoot limit - adjustable**
    - **3 Phase RMS Voltage Sensing**
      - **+/-0.5% digital voltage regulation with: soft-start voltage ramping - adjustable, loss of sensing protection - adjustable,**

negative power limit - adjustable, Hi/Lo voltage limit - adjustable, V/F slope and gain - adjustable, fault protection

- Service reminders, trending, fault history (alarm log)
- I2T function for full generator protection
- Selectable low-speed exercise
- 2-wire start controls for any 2-wire transfer switch
- Natural Gas fuel system
- 225 AH, 1155 CCA Group 8D Batteries, with rack, installed
- Standard MLCB, 80% rated thermal-magnetic
  - 250 Amp
- Battery Charger, 10 Amp, NFPA 110 compliant, installed
- Coolant Heater, 2000W, 240VAC
- 3 Owner's Manuals
- 120V GFCI and 240V Outlet
- Flex Fuel Line
- Oil Temp Sender
- Standard 2-Year Limited Warranty
- SG0150KG20142S18PPLYE

#### 1 - TRANSFER SWITCH - TX SERIES

- 400 Amp, 3 pole, 277/480 VAC three phase, 60 Hz, with 2-Wire Start Circuit
  - Utility Voltage Sensing Controls:
    - Adjustable Drop-out and Pick-up
    - Adjustable Utility Interrupt Delay
  - Adjustable Logic Controls:
    - Minimum Standby Voltage
    - Minimum Standby Frequency
    - Engine Warmup
    - Return to Utility
    - Engine Cooldown
    - Transfer on Exercise
- Enclosure Heater
- Double Set of Form C Auxiliary Contacts
- UL Listed 1008 by ETL
- Controller Cover, Padlockable, Black
- NEMA 3R Enclosure
- 3 Owner's Manuals
- 35KA Contactor Withstand and Closing Rating
- In Phase Only Transfer
- Standard two year basic warranty
- TX611NN0400K3CH

**Price as quoted    \$ 61,366.00**

**START & TEST INCLUDED (SEE DETAIL BELOW)  
SALES TAX IS NOT INCLUDED**

Delivery Freight	\$ FOB Upland
Offloading and/or Setting	\$ not included
Start and Test	\$ included
Diesel Particulate Filter	\$ included
SCAQMD Permitting	\$1,950.00

Estimated Delivery 12 weeks for orders placed this week

Prices valid for 30 days from above date

FOB: Pape Power Systems –

**Specifications** *This quote may or may not meet all jobsite requirements. Please read any exceptions that we may have taken to the specification sections listed below. This quote is based on our understanding of your Verbal specifications only, which are documented in our quotation. Any other specification sections may or may not comply.*

### **Shipment**

*This price is for one (1) delivery F.O.B. jobsite on truck curbside unless noted. Off loading and placement of the goods shall be solely your responsibility. All deliveries are Monday through Friday 9:00 a.m. to 3:00 p.m. Second attempt deliveries or deliveries outside normal business hours will be invoiced as necessary. Deliveries to customer's site are subject to standby fees if the truck is not unloaded within one (1) hour of arrival at the customer's site. A standby fee of \$135.00 per hour will be charged for each hour the truck has to wait to be unloaded.*

### **STARTUP & TEST**

*Pape Power Systems will perform one (1) initial Startup & Test upon completion of installation by others if included in the quote. We will not perform a Startup & Test until you have properly completed the installation and returned our completed Installation Check List. Startup & Test conducted during normal business hours of 8:00 a.m. to 5:00p.m., Monday through Friday. Fuel for testing and filling is not included unless as noted in this quote. Startup & Test outside normal business hours will be invoiced as necessary.*

*1. One Startup & Test service call to the jobsite is included unless noted. Additional trips due to jobsite conditions beyond our control will be invoiced as necessary; this includes second trips because of improper or incomplete installation issues.*

*2. Start & Test will be conducted per specifications and using available building load unless noted. Building load should be available during startup & test so the generator can be adjusted properly for the building load. Additional trips to test with building load will be invoiced as necessary.*

### **Not a Contractor**

*Pape Power Systems is a supplier of materials and related services; Pape Power Systems is not a contractor. Pape Power Systems is not responsible for any part of the installation of the supplied equipment, including but not limited to the following: permits, meeting installation codes, pouring concrete, building of generator room, plumbing, piping, fuel, proper fuel supply, exhaust system installation, proper ducting, insulation, wiring, mounting, field painting, or anchoring of equipment. Retention is not acceptable.*

### **Credit**

*Credit is subject to Pape Power Systems approval in its sole discretion. This quote in no way constitutes approval of credit.*

### **General Terms of Payment – Subject to Credit Department Approval**

*Net on Invoice. unless otherwise noted.*

*FOB Point: Job Site unless otherwise noted.*

### **TERMS OF THE SALE**

*Unless otherwise specifically stated, terms are net10 days on invoice based on the date of invoice. F.O.B. delivered, sales or use taxes, any type of property tax or any manufacturer's or other excise tax levied by federal, state or municipal government or any sub-division thereof, are the liability of the purchaser and if paid by the seller are rechargeable to the purchaser. All sales are subject to the approval of our credit department. This and all subsequent purchases are payable to Pape Power Systems The seller reserves the right to cancel this contract and collect fees as noted in "cancellations" upon:*

*1. Breach of contract by the purchaser.*

*2. Failure by purchaser to make payments as required.*

*3. Insolvency or bankruptcy of the purchaser the seller may require advance payment for security or may cancel an order if the seller, in good faith, doubts the purchaser's ability to pay in general.*

*No terms contained in the purchaser's purchase order, shipping request or other communications shall vary the terms and conditions of this agreement, expressed herein, whether or not shipment of the goods followed receipt of such purchase order or any other communication.*

### **ACCEPTANCE**

*All quotations are subject to prompt acceptance and transmittal of order. Prices are subject to change without notice unless otherwise stated. This quote is good for at least 30 days from issue date. Contracts and agreements are not valid unless approved and accepted in writing in the corporate office. All contracts shall be deemed to have been executed in California.*



**PURCHASE /FACTORY ORDER POLICY**

*Orders will be placed at the factory only after the signed quotations and/or purchase orders are returned to Pape Power Systems.*

**CANCELLATIONS**

*Orders cannot be scheduled, cancelled, specifications changed or goods returned without seller's prior permission. Acceptance is conditional upon reimbursement for consequential loss to the seller. Change order costs will be quoted by the seller at the time of change. Some change orders may not be possible depending on when changes are requested during production of the order.*

***A minimum 30% restocking fee will be charged for any and all cancelled orders if accepted by the seller. Special orders may not be accepted by the seller for return.***

**STORAGE FEES**

*Units stored beyond 15 days of originally scheduled delivery date will be charged 3% of the sell price per month.*

**WARRANTIES**

*The seller's liability is limited to making good defects in workmanship or material under the manufacturer's warranty and shall not exceed the purchase price of the defective item. The seller in no event shall be liable for damages to persons or property arising out of the use of items sold. The equipment must have reasonable means and access for warranty repair to be done. This includes the means and access for removal of the complete generator assembly and/or major components. If reasonable access is not provided, additional charges not covered by warranty will apply. This warranty supersedes all prior assurances, written or oral made by the seller, its agents or representatives.*

**DELAYS OF PAYMENT TO THE SELLER**

*Payment is due to Pape Power Systems upon the agreed terms as listed in the quote. Pape Power Systems is responsible for providing the equipment and services as listed in the quote and is not an installation contractor. Pape Power Systems is not responsible for cancelations or delays in construction, equipment not being ready for startup as scheduled, improper installation per the equipments installation guidelines, not possessing the proper permits, not meeting NEC, NFPA or any other local or national codes as it pertains to the equipment installation. A fee will be charged of 3% of the equipment cost per month beyond 15 days of the terms listed in the quote for delays in payment for any of the listed reasons.*

**DELIVERIES**

*Approximate lead time is **12 weeks ARO**. Promises of delivery are given as accurately as conditions will permit, but seller does not guarantee to accomplish shipments on date or dates mentioned.*

*Thank you for this opportunity to quote **GENERAC** products. Please call if we may answer any questions, or be of further service.*

Submitted By,  
Pape Power Systems  
**Paul Crafts**  
**Territory Manager**  
8089 Cherry Avenue  
Fontana, CA 92336  
Cell (562) 639-3145 (best way to reach me by phone)  
Office (909) 428-3400 / Fax # (951) 247-4579  
[pcrafts@papemh.com](mailto:pcrafts@papemh.com)

Acknowledgement **Quotation # 20422982**

Prior to ordering equipment, please sign and return as a confirmation of the above terms & conditions.

Acknowledgement:

Accepted By: \_\_\_\_\_

Firm Name: \_\_\_\_\_

Customer P.O.: \_\_\_\_\_ Date: \_\_\_\_\_



**Quotation QT7209121**

**1/12/21**

**Los Angeles County**

2615 Pellissier Place  
City of Industry,  
CA 91749  
Phone (562) 463-8000  
FAX (562) 463-8093

**Inland Empire**

8089 Cherry Ave.  
Fontana, CA 92336  
Phone (909) 428-3400  
FAX (909) 428-9620

**San Diego County**

2870 Executive Ave.  
Escondido, CA 92029  
Phone (760) 480-5656  
FAX (760) 480-4333

**To: San Antonio Water Company**

**Attn: Tommy Hudspeth**

**Project Name: Shaft 6 / 24 kW LP Gas powered / Air Cooled Genset**

Thank you for your inquiry. Delivery of these units would be about 18 weeks. We are pleased to submit our quote as follows :

**1 – Generac, Guardian Home Stand By Generator set consisting of the following features and accessories:**

- **Model 7209 Air Cooled Package Generator**
- **Fuel system – Natural Gas / LP Vapor**
- **24 kW Rating , synchronous alternator, wired for 120/240 VAC 1 Phase, 60 HZ**
- **Brushless excitation**
- **Aluminum Weather protective tan enclosure with powder paint finish and integral critical grade muffler (65 dBA)**
- **Fuel shut-off solenoid valve**
- **Solenoid activated starter motor**
- **Air cleaner and oil filter with internal bypass**
- **Oil Fill**
- **Oil drain**
- **Starting Battery**
- **Standard set of O & M manuals**
- **Two (2) year standard Standby warranty**

**1 – RXSC100A3 - Transfer Switch: Transfer Switch - Eveloution Controller – RXS Switch; Switch Type; Amp Rating - 100 amps; Voltage - 120/240, single phase; Enclosure Type - NEMA 3R;**

**Price as quoted \$ 6,436.00**

**START & TEST INCLUDED (SEE DETAIL BELOW)**

**SALES TAX IS NOT INCLUDED**

<b>Delivery Freight</b>	<b>\$ FOB Upland</b>
<b>Offloading and/or Setting</b>	<b>\$ not included</b>
<b>Start and Test</b>	<b>\$ included</b>
<b>SCAQMD Permitting</b>	<b>\$ Not Required</b>

Estimated Delivery 18 weeks for orders placed this week  
Prices valid for 30 days from above date  
FOB: Pape Power Systems –

**Specifications** *This quote may or may not meet all jobsite requirements. Please read any exceptions that we may have taken to the specification sections listed below. This quote is based on our understanding of your Verbal specifications only, which are documented in our quotation. Any other specification sections may or may not comply.*

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- 1. One Startup & Test service call to the jobsite is included unless noted. Additional trips due to jobsite conditions beyond our control will be invoiced as necessary; this includes second trips because of improper or incomplete installation issues.*
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### **Credit**

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### **General Terms of Payment – Subject to Credit Department Approval**

*Net on Invoice. unless otherwise noted.*

*FOB Point: Job Site unless otherwise noted.*

### **TERMS OF THE SALE**

*Unless otherwise specifically stated, terms are net10 days on invoice based on the date of invoice. F.O.B. delivered, sales or use taxes, any type of property tax or any manufacturer's or other excise tax levied by federal, state or municipal government or any sub-division thereof, are the liability of the purchaser and if paid by the seller are rechargeable to the purchaser. All sales are subject to the approval of our credit department. This and all subsequent purchases are payable to Pape Power Systems The seller reserves the right to cancel this contract and collect fees as noted in "cancellations" upon:*

- 1. Breach of contract by the purchaser.*
- 2. Failure by purchaser to make payments as required.*
- 3. Insolvency or bankruptcy of the purchaser the seller may require advance payment for security or may cancel an order if the seller, in good faith, doubts the purchaser's ability to pay in general.*

*No terms contained in the purchaser's purchase order, shipping request or other communications shall vary the terms and conditions of this agreement, expressed herein, whether or not shipment of the goods followed receipt of such purchase order or any other communication.*

### **ACCEPTANCE**

*All quotations are subject to prompt acceptance and transmittal of order. Prices are subject to change without notice unless otherwise stated. This quote is good for at least 30 days from issue date. Contracts and agreements are not valid unless approved and accepted in writing in the corporate office. All contracts shall be deemed to have been executed in California.*

**PURCHASE /FACTORY ORDER POLICY**

*Orders will be placed at the factory only after the signed quotations and/or purchase orders are returned to Pape Power Systems.*

**CANCELLATIONS**

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*Units stored beyond 15 days of originally scheduled delivery date will be charged 3% of the sell price per month.*

**WARRANTIES**

*The seller's liability is limited to making good defects in workmanship or material under the manufacturer's warranty and shall not exceed the purchase price of the defective item. The seller in no event shall be liable for damages to persons or property arising out of the use of items sold. The equipment must have reasonable means and access for warranty repair to be done. This includes the means and access for removal of the complete generator assembly and/or major components. If reasonable access is not provided, additional charges not covered by warranty will apply. This warranty supersedes all prior assurances, written or oral made by the seller, its agents or representatives.*

**DELAYS OF PAYMENT TO THE SELLER**

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**DELIVERIES**

*Approximate lead time is **18 weeks ARO**. Promises of delivery are given as accurately as conditions will permit, but seller does not guarantee to accomplish shipments on date or dates mentioned.*

*Thank you for this opportunity to quote **GENERAC** products. Please call if we may answer any questions, or be of further service.*

Submitted By,  
Pape Power Systems  
**Paul Crafts**  
**Territory Manager**  
8089 Cherry Avenue  
Fontana, CA 92336  
Cell (562) 639-3145 (best way to reach me by phone)  
Office (909) 428-3400 / Fax # (951) 247-4579  
[pcrafts@papemh.com](mailto:pcrafts@papemh.com)

Acknowledgement **Quotation # QT7209121**

Prior to ordering equipment, please sign and return as a confirmation of the above terms & conditions.

Acknowledgement:

Accepted By: \_\_\_\_\_

Firm Name: \_\_\_\_\_

Customer P.O.: \_\_\_\_\_ Date: \_\_\_\_\_

**Agenda Item No. 6B**

Item Title: Company Response to COVID-19

Purpose:

To discuss the Company's response to the COVID-19 Pandemic.

Issue:

How are State and Local Government Recommendations and Orders impacting the Company during the COVID-19 Pandemic?

Manager's Recommendation:

No recommendation. For discussion only.

Background:

While the nation continues to grapple with appropriate responses to the pandemic there has been limited disruption to the Company's operations.

Impact on the Budget:

~~Limited but currently uncategorized~~

Company has purchased four laptops to increase efficiency of office staff working remotely, including software that allows remote Voice Over Internet Protocol (VoIP) Company phone access. - ~\$7,500

Previous Actions:

None.